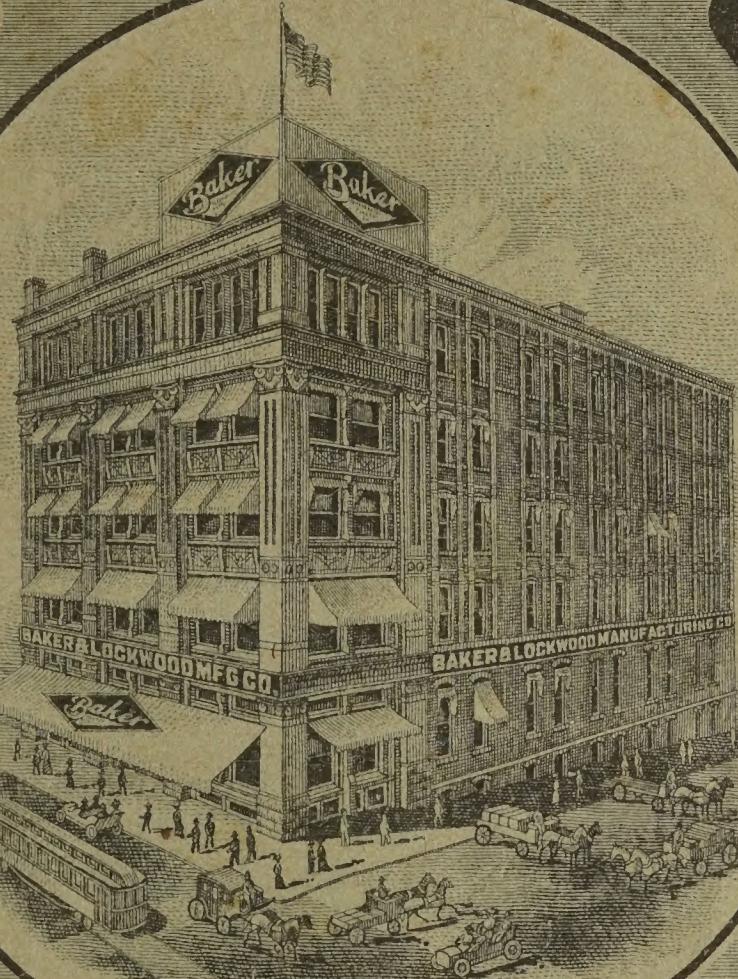


# BAKER & LOCKWOOD MANUFACTURING CO.



AWNINGS, TENTS, ETC.  
KANSAS CITY, U.S.A.

32 PAGE SPECIAL CATALOGUE

CLASSICS  
AT  
698  
B17  
1911



## To Our Friends and Patrons:

We are sending you this 32-page Special General Catalogue to remind you that we are still at it, at the old stand. To our old friends we extend our thanks for your liberal patronage in the forty years that are past since we began business and solicit a continuance of your favors which we will do our best to merit. To those unacquainted with us, we ask that you will examine this catalogue with its prices and discounts and that you will give us a trial order, believing as we do that there is no one in the country can give you better service, quality or price.

If interested and you don't see what you want in this catalogue, please examine the following list of catalogues and send for any that you may need.

We publish the first of each year and will gladly mail you on application the following catalogues, in addition to this awning book:

**128 Page General Catalogue**, covering all new goods, Tents of all kinds, Lamps, Seats, Camp Furniture, Paulins, Covers, Duck, Umbrellas, etc.

**32 Page Catalogue of Second Hand Tents, Lamps, etc.**

**32 Page Catalogue of Pennants, Pillows, Arm Bands and Caps.**

**24 Page Catalogue of Flags, in colors, all grades, sizes, styles and nations.**

**56 Page Catalogue of Horse Clothing sent to the harness trade.**

**16 Page Special House-Tent Catalogue.**

## TERMS AND INSTRUCTIONS TO CUSTOMERS IN ORDERING

This Catalogue goes only to business men, and you will appreciate the need of a credit basis in opening an account. To avoid delays in shipping and relieve you from any unnecessary correspondence the following suggestions are offered:

When customers have been doing business with us or have a rating in Dun or Bradstreet's reference books, no further information is needed, and our terms will be 2% cash discount 10 days, or net 30 days.

There are many professions not covered by the commercial agencies. For these and all new customers, not in Dun or Bradstreet, 2% can be deducted and amount forwarded by draft or postoffice order. (Personal checks delay shipment waiting for returns.) Or if you prefer one-half cash may accompany instructions to ship, balance sent C. O. D., although this adds a little to your expense owing to cost of return charges on money.

Please furnish with your order the following information:

Whether goods go by freight or express, and routing if you have a preference; name of railroad station and postoffice.

You take no risk in paying in advance as we guarantee everything exactly as represented.

# DISCOUNT SHEET

On Prices Named in Our Special Catalogue, No. 41 3/4 Feb. 15, 1911

	Pages.	Per Cent Discount.
Circus Seats.	15	Net
Tents, Wall.	1-2	30
Tents, Stable.	4	30-10
Tents, Oblong Square End.	5	30-10
Tents, Baker Family.	6	30-10
Tents, Chautauqua Compartment.	7	30-10
Tents, Photographers.	8	30-10
Tents, Children's Play	9	40
Tents, Round Gospel.	10	30-10
Tents, Oblong Round End Gospel.	11	30-10
Tents, House.	29-32	Net
Tent Seats, Baker No. 10.	15	Net

## Awnings for Stores—Rope and Pulley Styles:

8-oz., white.	17	35
10-oz., white.	17	30
Plain stripes, blue or brown.	17	25
Fancy stripes.	17	20
Extra fancy stripes.	17	15
Double extra fancy stripes.	17	10

## Awnings—Chain and Rod Gear Rollers:

8-oz., white.	18	40
10-oz., white.	18	35
Plain stripes, blue or brown.	18	33 1/3
Fancy stripes.	18	30
Extra fancy stripes.	18	25
Double extra fancy stripes.	18	20

## Awnings—Window and Door:

8-oz., white.	22	35
10-oz., white.	22	30
Plain stripes.	22	25
Fancy stripes.	22	20
Extra fancy stripes.	22	15
Double extra fancy stripes.	22	10

## Awnings—Roller Drop Curtains, Rope and Pulley Style:

	Per Square Foot, Net.
8-oz., white.	23
10-oz., white.	23
Plain stripes.	23
Fancy stripes.	23
Extra fancy stripes.	23
Double extra fancy stripes.	23
Awnings, The Total Eclipse.	19
Awnings, Cantilever.	20
Awnings, Lateral Bar.	20
Paulins, white canvas.	24
Swavcott.	25
Flags, Perfection Brand Wool Bunting.	26
Flags, Capitol Brand Cotton Bunting.	26
Flags, Printed Cotton Bunting.	26
Pennants and Pillow Covers.	27
Cots and Chairs.	28
Renting.	33
Dryduck.	33

Write for prices

Write for prices

40

Net

40

30

50

50

Net

# ACADEMIC

1104 A.D. - 14.00 Special Catalogue No. 11

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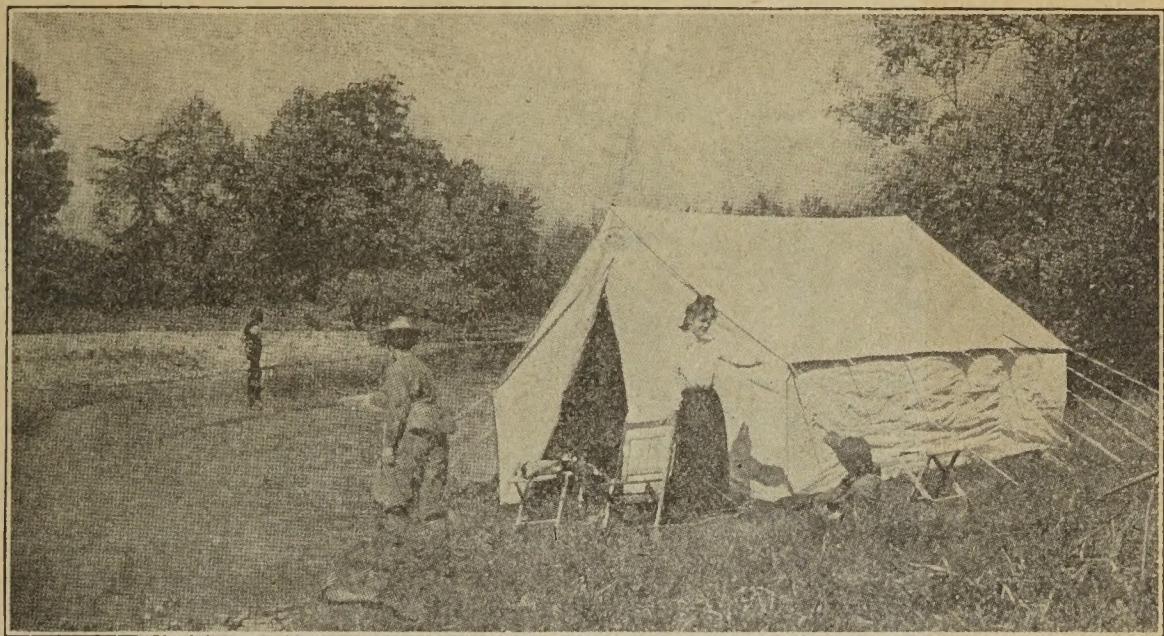
Copy and Puller Slides: 1000

Copy and Puller Rollers: 1000

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Windex and Duster: 1000

Ballot Box Cover, Rose and Puller Slides: 1000



## WALL TENTS WITHOUT FLIES

Flies complete, but without Poles, half the price of Tents of corresponding size.

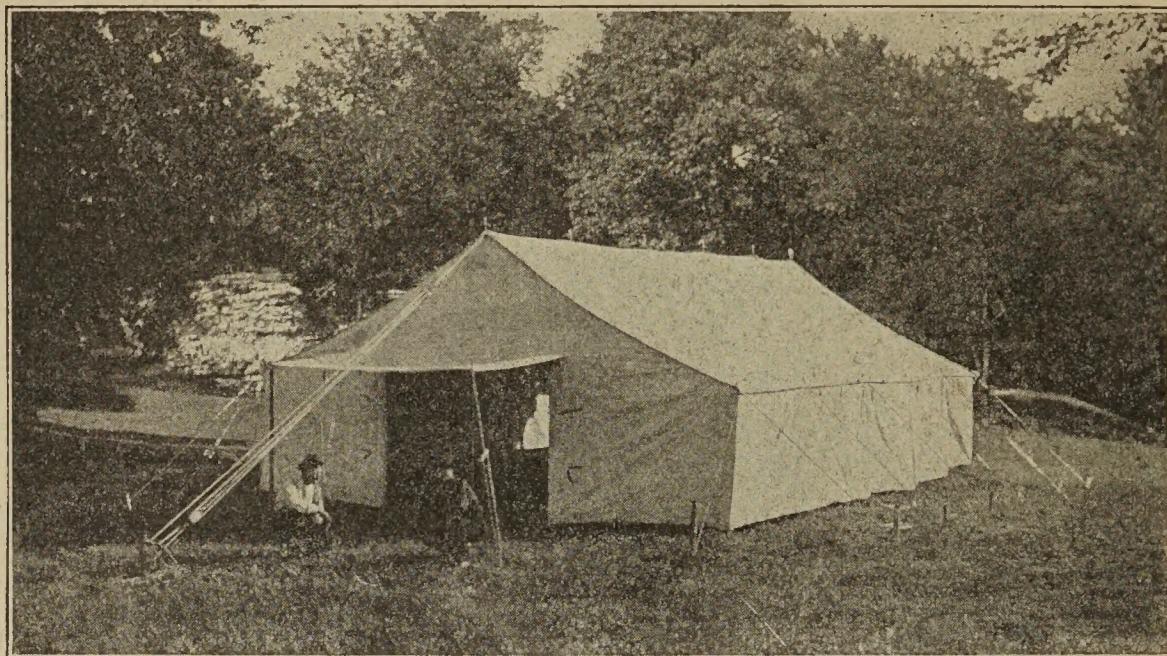
Size, Feet.	Height of Pole, Feet.	Height of Wall, Feet.	8-oz. Duck, Single Filling.	10-oz. Duck, Single Filling.	12-oz. Duck, Single Filling.	10-oz. Duck, Double and Twisted Filling, or 8-oz. Army Duck.	12-oz. Duck, Double and Twisted Filling, or 10-oz. Army Duck.	12-oz. Army Duck, or No. 10.	15-oz. Army Duck, or No. 8.
7 x 7	6 1/2	3	\$ 8.00	\$ 9.35	\$ 11.22	\$ 10.35	\$ 12.25	\$ 14.55	\$ 17.50
7 x 9	6 1/2	3	9.50	11.05	13.26	12.30	14.60	17.40	20.90
9 x 9	7	3	10.95	12.80	15.36	14.30	17.00	20.30	24.50
9 1/2 x 12	7	3	12.90	15.05	18.06	16.80	19.95	23.80	28.70
9 1/2 x 14	7	3	14.60	17.10	20.52	19.10	22.65	26.05	32.55
12 x 12	7 1/2	3 1/2	15.30	17.95	21.54	20.00	23.75	28.40	34.25
12 x 14	7 1/2	3 1/2	17.30	20.20	24.24	22.55	26.80	32.05	38.60
12 x 16	7 1/2	3 1/2	19.20	22.45	26.94	25.05	29.80	35.65	43.00
12 x 18	7 1/2	3 1/2	21.35	24.90	29.94	27.80	33.00	39.45	47.50
14 x 14	8 1/2	4	20.60	24.15	28.98	26.95	32.10	38.45	46.45
14 x 16	8 1/2	4	22.70	26.65	31.98	29.80	35.50	42.55	51.35
14 x 18	8 1/2	4	25.35	29.75	35.70	33.20	39.45	47.30	57.10
14 x 20	8 1/2	4	28.20	32.75	39.30	36.40	43.00	51.15	61.40
14 x 24	8 1/2	4	31.80	36.90	44.28	41.00	48.10	57.25	68.75
16 x 16	10	5	28.20	33.20	39.84	37.15	44.10	53.05	64.25
16 x 18	10	5	30.95	36.40	43.68	40.75	48.25	58.00	70.20
16 x 20	10	5	34.10	39.80	47.76	44.30	52.15	62.30	75.00
16 x 24	10	5	38.85	45.20	54.24	50.25	59.05	70.40	84.65
16 x 30	10	5	47.00	54.75	65.70	60.85	71.50	85.30	102.00
16 x 35	10	5	52.60	61.30	73.56	68.10	80.20	95.60	114.95
18 x 18	11	5	35.40	41.60	49.92	46.45	55.20	66.20	79.95
18 x 20	11	5	39.00	45.45	54.54	50.50	59.70	71.10	85.45
18 x 24	11	5	43.60	50.85	61.02	56.50	66.50	79.25	95.25
18 x 30	11	5	52.25	60.90	73.08	67.75	79.95	95.35	114.65
18 x 35	11	5	58.15	67.80	81.36	75.40	80.05	106.25	127.75
18 x 40	11	5	68.40	78.55	94.26	88.65	105.15	125.40	152.00
20 x 24	12	5	45.85	51.65	63.18	59.65	70.50	84.95	101.90
20 x 30	12	5	55.40	65.65	76.38	71.45	85.20	101.60	123.15
20 x 35	12	5	61.80	70.95	85.14	80.10	94.95	113.30	137.30
20 x 49	12	5	71.75	82.35	98.82	93.00	110.25	131.50	159.40

All prices in this Catalogue include Poles, Stakes, Ropes and everything necessary for setting.

These prices are figured on Pole Ridges; Rope Ridges are much better for Tents over 24 feet long. We can put them in for 8 cents per foot extra, net.

Second-hand Wall Tents for sale cheap. Send for prices.

For discount, see sheet in front of Catalogue.



The above is a photo of one of our 21x35 feet Roped Tents, what we call Roped regular. That is roped over the top every 7 feet, Eaves, Gables and Ridge. Center and side push hole at each rope, and double guys at each side pole. Awning door with straps and buckles as shown, one end common door with straps, the other end, see picture on opposite page.

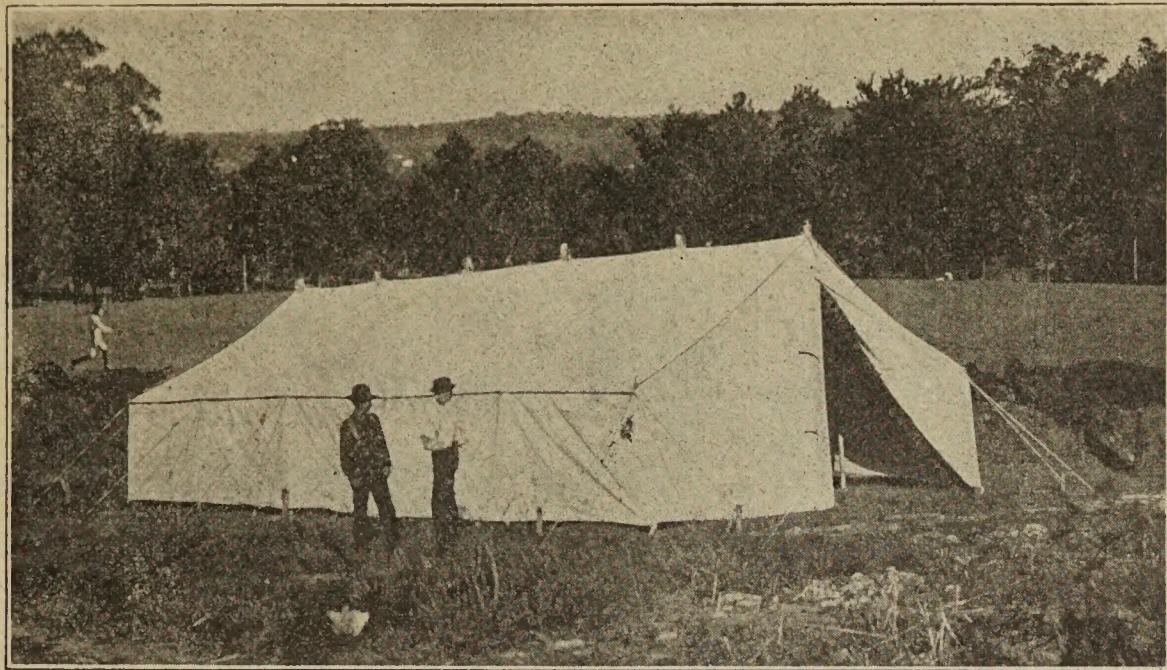
## WALL TENTS, ROPED.

Size, Feet	Height of Pole Feet	Height of Wall, Feet	8-oz. Duck, Single Filling	10-oz. Duck, Single Filling	10-oz. Duck Double and Twisted Fill- ing or 8-oz. Army Duck	12 oz. Duck Double and Twisted Fill- ing or 10 oz. Army Duck	12 oz. Army Duck, or No. 10	15-oz. Army Duck, or No. 8
21 x 30	11	5	\$ 89 00	\$101 00	\$113 00	\$127 50	\$141 50	\$173 50
21 x 35	11	5	104 50	118 50	132 50	149 50	166 00	204 00
21 x 40	11	5	115 00	130 50	146 00	164 50	182 50	224 50
21 x 49	11	5	136 00	154 50	173 00	194 50	216 50	265 50
24 x 28	13	6	105 50	120 00	134 50	151 00	168 00	208 50
24 x 35	13	6	125 00	142 00	159 00	179 00	199 00	244 00
24 x 42	13	6	144 50	164 00	183 50	206 50	229 50	282 00
24 x 51	13	6	169 50	192 50	215 50	242 50	269 50	331 00
24 x 60	13	6	195 00	221 50	248 00	279 00	310 00	381 00
24 x 65	13	6	207 50	236 00	264 50	297 50	330 50	406 00
30 x 37	15	6	160 00	182 00	204 00	229 50	255 00	313 00
30 x 42	15	6	175 00	199 00	223 00	250 50	278 50	342 50
30 x 47	15	6	189 50	215 50	241 50	271 50	301 50	370 50
30 x 51	15	6	204 00	232 00	260 00	292 50	325 00	399 00
30 x 56	15	6	219 00	249 00	279 00	313 60	348 50	428 50
30 x 60	15	6	233 50	265 50	297 50	334 50	371 50	456 50
30 x 65	15	6	248 50	282 50	316 50	356 00	395 50	486 00
30 x 70	15	6	263 00	299 00	335 00	376 50	418 50	514 50

Add 5 per cent to above prices for each addition to height of wall of 6 inches or fraction thereof. Flies complete but without poles half the price of tents of corresponding size. Liberal discount from these prices.

### HAVE YOU HEARD HIM? DANGER AHEAD.

"He shall send Jesus Christ, which before was preached unto you; whom the heavens must receive until the times of restitution of all things, which God hath spoken by the mouth of all His holy prophets since the world began. For Moses truly said unto the fathers, a prophet shall the Lord your God raise up unto you of your brethren, like unto me; HIM SHALL YE HEAR in all things, whatsoever He shall say unto you: And it shall come to pass that EVERY SOUL WHICH WILL NOT HEAR THAT PROPHET SHALL BE DESTROYED from among the people."—Acts 3:20-23.



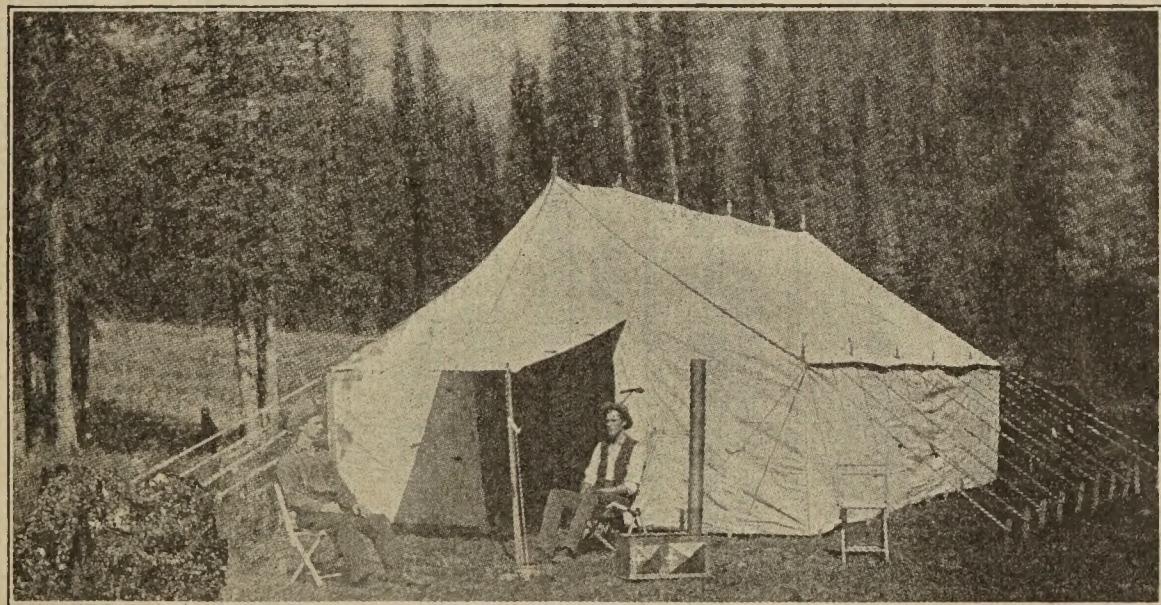
**21x35 Feet, Railroad Contractors' Roped Wall Tent.** Same as on opposite page. Showing the other end of Tent with common door. We supply turned and ironed guy stakes with this kind of Tent, and we think the workmanship and quality of these Tents would be hard to beat.

### TO RAILROAD CONTRACTORS AND GRADERS.

We do not think our Tents, as we turn them out for railroad contractors, can be improved on for all-around, every-day-in-the-year wear and tear, sunshine and cloud, rain or snow, heat or cold, wind or storm, stand-the-racket qualities.

Our old friends, we think, will admit this, and we want the opportunity to prove it to those who are unacquainted with our work. These Tents, we believe, are strengthened where they need it with extra bands and patches; push holes reinforced with leather; roped every third cloth, with double guys at every roped seam and corners; roped at caves, gables and ridge, with standing guy one end and block and tackle on the other; straps on doors as shown; turned and ironed guy stakes; 4x4-inch center poles at every roped seam, and 2½x2½-inch side poles at every rope. These Tents we claim are made right and will give the best results for the money expended. But we are at your command. If you want more pitch, or height of wall, or more ropes, or any other alterations, please write us. We can and will give you the best results for your money. If you want the frills we can give them as good and cheap as anyone.

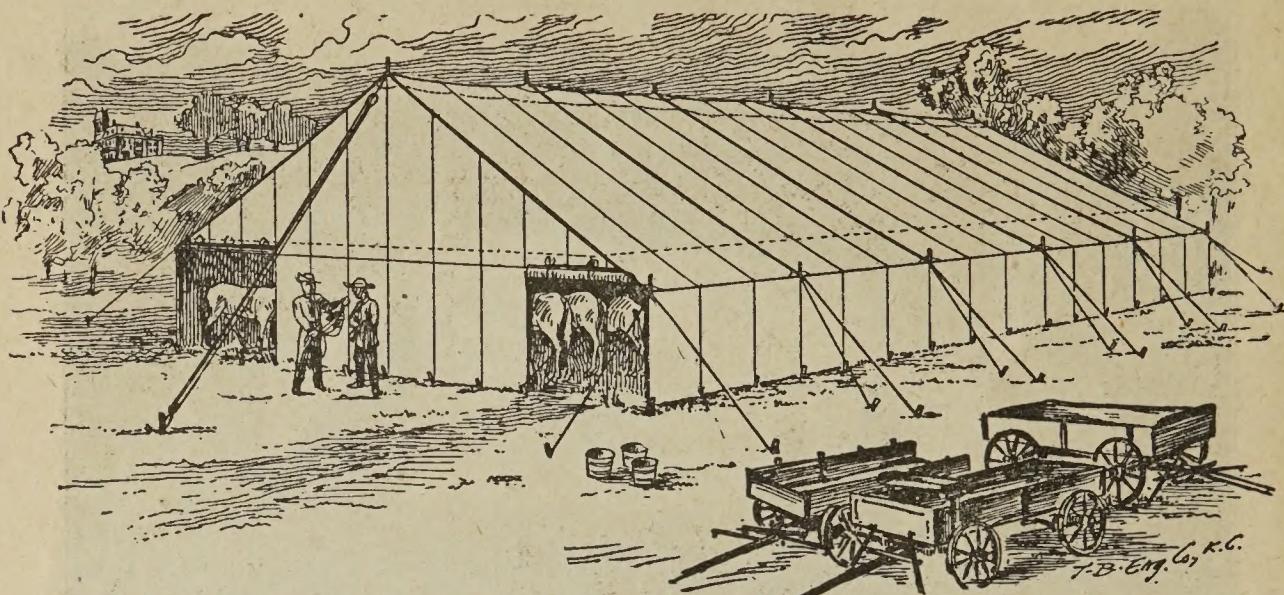
We have received some high praise for our "Dryduck" Tents. Try them.



**16x24 Feet, Extra Roped Wall Tent for R. R. Contractors.** Roped and with center and side poles every 4 feet 8 inches. Made to stand the wind. Send for prices.

### "DRYDUCK" TENTS.

If you know anything about Tents you know what a joy, comfort and delight it is to be under a waterproof Tent in a rain storm; and what a dreary, cheerless and disagreeable thing it is to be under a poor, leaky one, and yourself and all your belongings to be soaked with water in a downpour. Doubtless there are very few that have had a little experience with Tents of whatever kind but are personally acquainted with both of these conditions, and it seems to us that it should be easy to persuade them that it is a great boon to be able to have the former experience, and be delivered from the latter by the payment of the difference of three or four cents per yard on the price of their Tents, etc. Buy your Tents of "Dryduck."

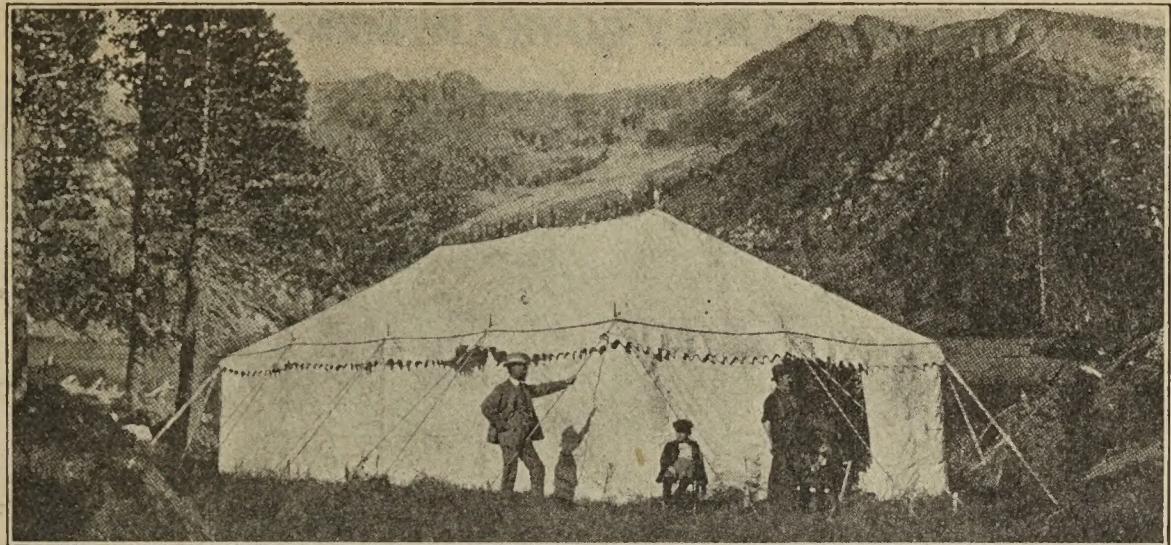


### STABLE TENT

The following prices include Poles, good turned and ironed Guy Stakes, Block and Tackle for stretching ridge, double Side Guys at every side pole, Tent Roped on Ridge Eaves, across ends and every 7 feet over top in the best manner. Grain Mangers of heavy Duck \$2.50 per head extra. Hay Mangers \$3.00 per head extra. Add 6 per cent for each foot in extra height of wall.

SIZE	Height of Wall, Feet	Height of Pole, Feet	10-oz Double Filling or 8-oz. Army Duck	12-oz Double Filling or 10-oz. Army Duck	12-oz. Army Duck, or No. 10	15-oz. Army Duck or No. 8
24 x 21	5	12	\$104 00	\$117 00	\$130 00	\$160 00
24 x 28	5	12	127 00	143 00	159 00	195 00
24 x 35	5	12	150 00	169 00	187 50	230 50
24 x 42	5	12	173 00	194 50	216 50	265 50
24 x 49	5	12	196 50	221 50	246 00	302 00
24 x 56	5	12	219 50	247 00	274 50	337 00
24 x 63	5	12	242 00	272 00	302 50	371 50
24 x 70	5	12	265 00	298 00	331 00	407 00
26 x 21	5	12½	111 50	125 50	139 50	171 00
26 x 28	5	12½	135 50	152 50	169 50	208 00
26 x 35	5	12½	159 50	179 50	199 50	245 00
26 x 42	5	12½	184 00	207 50	230 50	283 00
26 x 49	5	12½	210 00	235 00	261 00	320 00
26 x 56	5	12½	232 50	261 50	290 50	357 00
26 x 63	5	12½	257 00	289 00	321 50	394 50
26 x 70	5	12½	281 00	316 50	351 50	431 50
26 x 77	5	12½	308 00	345 00	382 00	474 00
26 x 84	5	12½	329 50	370 50	411 50	505 50
28 x 21	5	13	119 75	134 75	149 75	184 00
28 x 28	5	13	145 00	163 25	181 25	222 75
28 x 35	5	13	170 75	192 25	213 50	262 25
28 x 42	5	13	196 50	221 25	245 75	302 00
28 x 49	5	13	225 00	250 00	278 00	342 00
28 x 56	5	13	247 50	278 50	309 50	380 00
28 x 63	5	13	273 75	308 00	342 25	420 50
28 x 70	5	13	298 50	336 00	373 00	458 50
28 x 77	5	13	330 00	369 00	405 00	500 00
28 x 84	5	13	353 00	397 00	441 00	542 00
30 x 21	5	14	130 00	146 00	162 50	199 50
30 x 28	5	14	161 50	181 50	201 50	247 50
30 x 35	5	14	184 00	207 50	230 50	283 00
30 x 42	5	14	211 00	237 50	264 00	324 00
30 x 49	5	14	239 00	269 00	297 00	366 00
30 x 56	5	14	265 50	298 50	332 00	407 50
30 x 63	5	14	292 50	329 00	365 50	449 00
30 x 70	5	14	320 00	359 50	400 00	491 00
30 x 77	5	14	348 00	392 00	434 00	533 00
30 x 84	5	14	373 00	419 50	466 00	573 00

LIBERAL DISCOUNT TO THE TRADE



### OBLONG—SQUARE END. With Square Ends and Portable Walls.

Oblong square end 19x36; 7-foot wall; roped on eaves, ridge, gables and at each pole between. Walls to hook on double side guys at each pole.

This style of Tent on account of its hip roof and guys at each end is excellent for standing the wind.

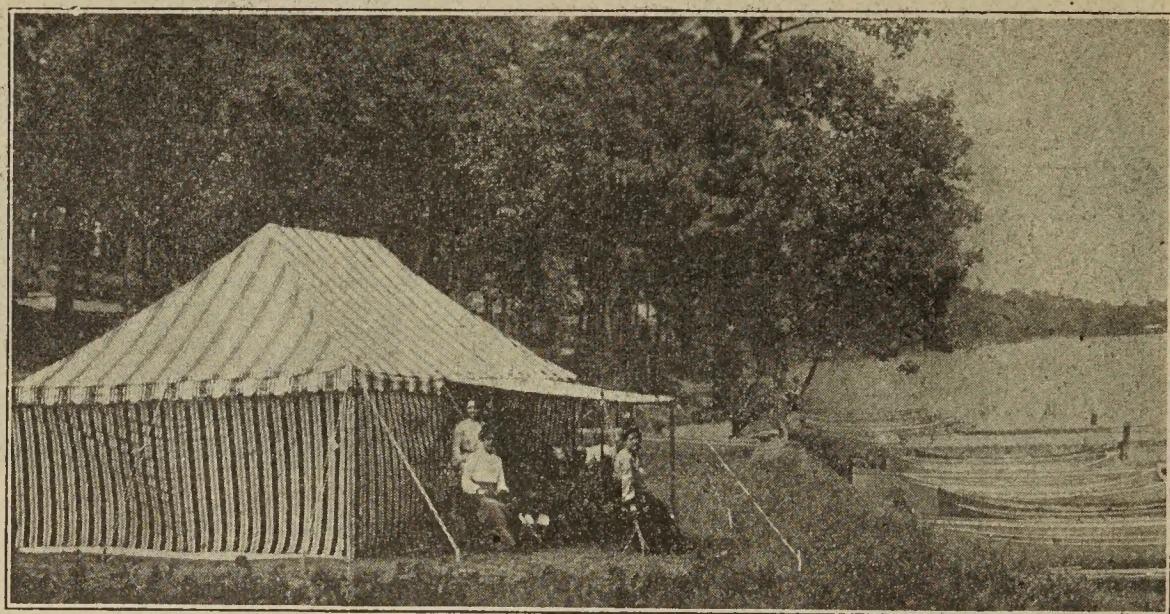
The small and medium sizes give good satisfaction for dining, store, exhibition or headquarters tents, being square corners they can be used to better advantage. For large size tents we prefer round end tents.

Size, Feet.	Height of Wall, Feet.	Height of Pole, Feet.	8-oz. Single Filling Duck.	10-oz. Single Filling, or 8-oz. Double Filling Duck.	10-oz. Double Filling, or 8-oz. Army Duck.	12-oz. Double Filling, or 10-oz. Army Duck.	12-oz. Army Duck, or No. 10.	15-oz. Army Duck, or No. 8.
7 x 12	5	8	• 19 90	• 21 85	• 24 00	• 27 50	• 31 00	• 39 50
7 x 14	5	8	22 28	24 30	26 50	30 50	35 00	44 00
9 x 14	6	10	29 00	31 60	34 50	39 50	45 00	57 00
9 x 16½	6	10	33 62	36 67	40 00	46 00	52 00	66 00
9 x 19	6	10	36 56	39 88	43 50	50 50	57 00	72 00
12 x 19	6	11	43 70	47 67	52 00	60 00	68 00	86 00
12 x 21½	6	11	47 49	51 80	56 50	65 00	74 00	93 50
12 x 23½	6	11	51 68	56 38	61 50	71 00	80 50	102 00
14 x 21½	6	12	52 25	57 00	62 00	71 50	81 00	102 50
14 x 23½	6	12	55 00	60 00	66 00	76 50	83 50	109 50
16½ x 23½	6	13	69 84	75 92	82 00	93 50	105 00	131 00
16½ x 26	6	13	74 80	81 40	88 00	100 50	112 50	141 00
16½ x 28	6	13	80 50	87 50	94 50	107 50	121 00	151 00
19 x 28	6	14	85 06	92 78	100 50	114 50	128 50	161 00
19 x 33	6	14	90 22	98 86	107 50	122 50	137 50	172 00
23½ x 28	7	15	129 18	138 34	147 50	165 50	184 00	226 00
23½ x 33	7	15	142 38	152 94	163 50	184 00	204 50	251 00
23½ x 38	7	15	156 80	168 40	180 00	202 00	224 50	276 00
23½ x 42	7	15	171 32	184 16	197 00	222 00	246 50	302 50
23½ x 47	7	15	191 76	205 88	220 00	247 50	275 00	338 00
23½ x 51	7	15	206 60	221 80	237 00	266 50	296 00	364 00
28 x 38	7	16	179 76	192 88	206 00	232 00	257 50	316 50
28 x 42	7	16	196 86	211 18	225 50	254 00	282 00	346 50
28 x 47	7	16	214 14	229 82	245 50	276 00	306 50	376 50
28 x 51	7	16	231 50	248 50	265 50	298 50	332 00	407 50
28 x 56	7	16	248 36	266 68	285 00	320 50	356 50	437 50
33 x 38	7	18	219 14	233 82	248 50	279 50	311 00	382 00
33 x 42	7	18	235 36	251 68	268 00	302 00	335 50	412 00
33 x 47	7	18	257 14	274 82	292 50	329 00	365 50	449 00
33 x 52	7	18	278 10	297 30	316 50	356 00	395 50	486 00
33 x 56	7	18	301 44	321 72	342 00	385 00	427 50	525 50
33 x 60	7	18	320 68	342 84	365 00	411 00	456 50	560 50
37 x 47	7	19	269 38	288 94	308 50	347 00	385 50	474 00
37 x 52	7	19	290 50	311 50	332 50	374 00	416 00	511 00
37 x 56	7	19	311 30	333 90	356 50	401 50	446 00	548 00
37 x 60	7	19	336 86	361 18	385 50	433 50	481 50	591 50
37 x 65	7	19	353 82	379 66	405 50	456 00	507 00	622 50
42 x 51	7	20	325 26	348 38	371 50	417 50	464 00	570 00
42 x 56	7	20	347 72	372 36	397 00	446 50	496 50	609 50
42 x 60	7	20	372 04	398 52	425 00	478 00	531 50	652 50
42 x 65	7	20	391 10	419 30	447 50	503 50	559 50	687 00
42 x 70	7	20	419 00	449 00	479 00	538 50	598 50	735 00
42 x 80	7	20	467 86	500 18	532 50	599 00	665 50	818 00

Add five per cent for each foot or fraction thereof in extra height of wall. Sizes 12x19 to 19x38 to be roped on eaves, gables and ridge. Larger sizes to be fully roped.

For discount, see Sheet in Front of Book.

## "BAKER" FAMILY COMPARTMENT TENTS



"Baker" Five-Room Family Compartment Tent. 14x23½

The small sizes of these tents have one bedroom each end and dining room in center, and the large sizes have two bedrooms each end and dining room in center, as shown on diagram of the ground plan of the tent. The walls of the bedrooms are made of sheeting and are the same height as the walls of the tent. They run on cords from the side to the center poles of the tent, giving the greatest privacy, or opened at will and thus throw the tent into one room for social intercourse.

The walls of the tent at each end of the dining room lift up and form awnings, as shown in cuts, which gives free circulation of air through the tent, or either end may be raised and the other closed to regulate the air. This tent, with its large dining or sitting room in center, is capable of the most luxurious treatment. It can be floored and screened for insects, made cool and extra waterproof by the addition of a fly or double roof, which are made to project beyond the roof of tent.

A large tent like this would be an ornament to any lawn, as well as a source of health, comfort and pleasure, if it was erected in the spring and used to sleep in and sit in during the summer months. This is the modern treatment for the prevention and cure of tuberculosis, rheumatism and other ailments. We have a large number of second-hand "Baker" Family Tents that we keep for sale or rent, for Chautauquas or camping, and will be pleased to submit prices on application.

Size, Feet.	Height, Wall, Feet.	Height, Pole, Feet.	10-oz. Double Filling or 8-oz. Army Duck.	12-oz. Double Filling or 10-oz. Army Duck.	12-oz. Army Top, 10-oz. Wall.
9 x 16½	6	10	\$45.50	\$ 51.50	\$ 54.50
9 x 19	6	10	49.50	56.50	59.50
12 x 19	6	11	58.50	66.50	70.50
13 x 21½	6	11	63.50	72.50	77.00
14 x 21½	6	12	70.00	79.50	84.50
14 x 23½	6	12	74.50	84.50	90.00
16½ x 23½	6	13	84.50	96.50	102.50
16½ x 26	6	13	91.00	103.00	110.00
16½ x 28	6	13	97.50	111.00	118.50

Add five per cent for each foot or fraction thereof in extra height of wall.

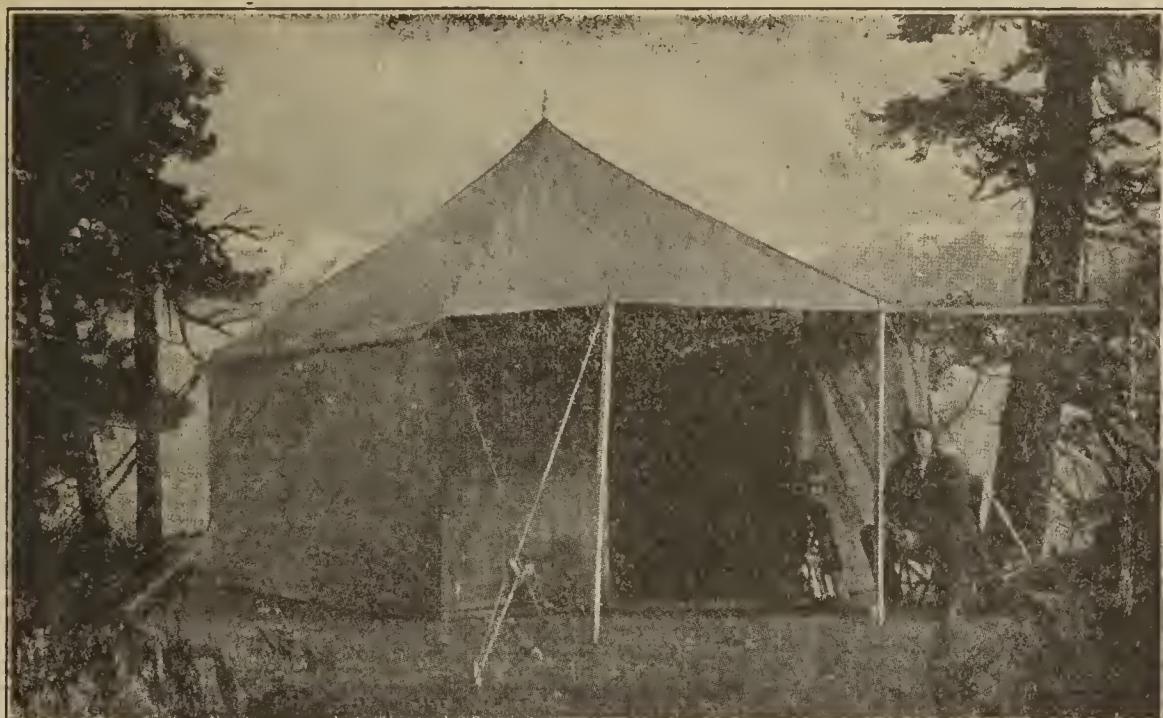
Dimensions of Bed Rooms and Dining Rooms. ☺

Diagram showing Ground Plan of Family Tent, 14 x 23½.

9 x 16½	2 Bed Rooms, 5 ft. x 9 ft.	Dining Room 9 x 6-6
9 x 19	2 Bed Rooms, 6-3 ft. x 9 ft.	Dining Room 9 x 6-6
12 x 19	2 Bed Rooms, 6-3 ft. x 12 ft.	Dining Room 12 x 6-6
13 x 21½	4 Bed Rooms, 6-6 ft. x 7 ft.	Dining Room 13 x 7
14 x 21½	4 Bed Rooms, 7 ft. x 7 ft.	Dining Room 14 x 7
14 x 23½	4 Bed Rooms, 7 ft. x 7 ft.	Dining Room 14 x 10
16 x 23½	4 Bed Rooms, 7 ft. x 8-3 ft.	Dining Room 16 x 10
16 x 26	4 Bed Rooms, 7 ft. x 8-3 ft.	Dining Room 16 x 12
16 x 28	4 Bed Rooms, 8-3 ft. x 8-3 ft.	Dining Room 16 x 12

Bed Room		Bed Room
7 x 7		7 x 7
	Dining	Room
Bed Room	9½ x 14	Bed Room
7 x 7		7 x 7

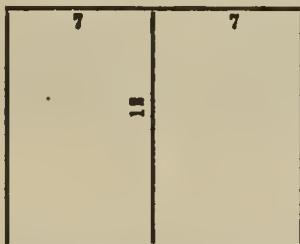
## CHAUTAUQUA TWO AND THREE-ROOM COMPARTMENT TENTS.



CHAUTAUQUA TWO AND THREE-ROOM COMPARTMENT TENTS.

Size, Feet	Height of Wall, Feet	Height of Pole, Feet	8-oz. Duck, Single Filling	10-oz. Duck, Single Filling	10 oz. Duck Double Filling Top, 10-oz. Single	12 oz. Duck Double Filling Top, 12 oz. Single	12-oz. Army Duck Top, or No. 10, 12 oz. Single	15-oz. Army Duck Top, or No. 8, 12-oz. Double Filling Walls
9 1/2 x 14	6	10	\$28.50	\$35.00	\$37.34	\$41.92	\$46.67	\$58.68
12 x 14	6	11	32.50	39.50	42.65	48.68	54.29	67.00
12 x 16	6	12	37.50	45.50	49.52	56.52	62.53	77.56
14 x 14	6	11	37.50	45.50	49.44	56.43	62.37	77.29
16 x 16	6	12	48.00	56.00	62.60	71.00	77.20	93.60

CHAUTAUQUA TWO-ROOM TENT, 12x14.



CHAUTAUQUA THREE-ROOM TENT, 12x16.



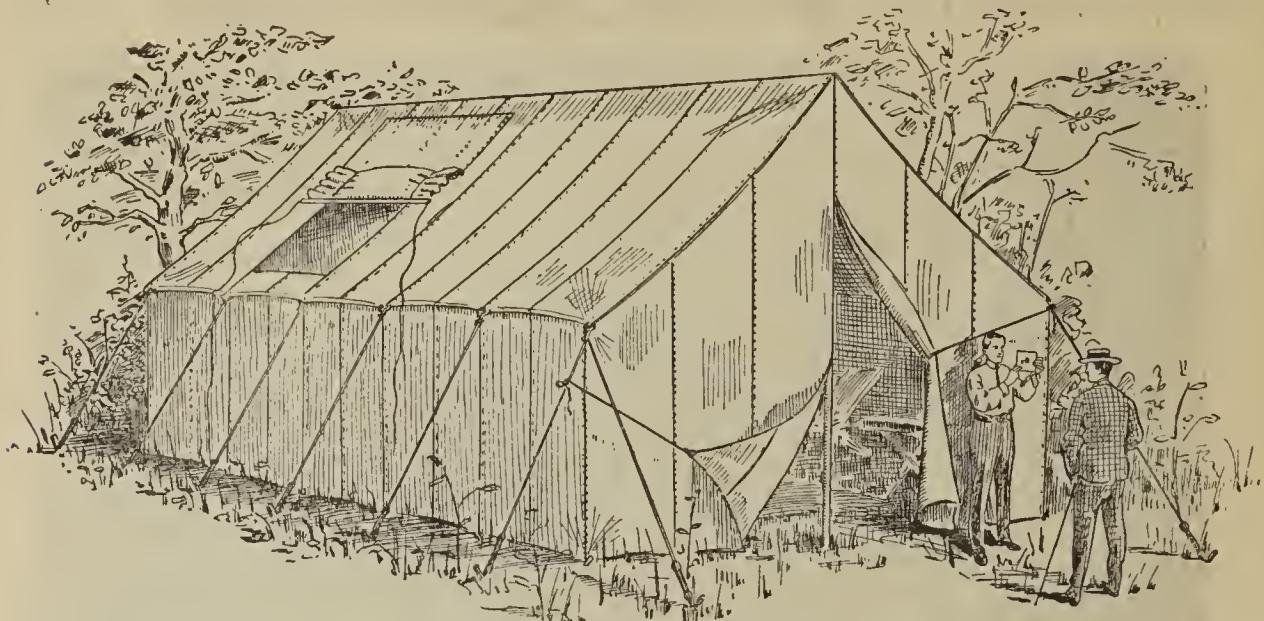
9 1/2 x 14—2 Rooms, each 7x9 1/2 feet. 12x14—2 Rooms, each 7x12 feet.  
 14 x 14—2 Rooms, each 7x7 feet, and 1 Room 7x14 feet.  
 12 x 16—2 Rooms, each 6x8 feet, and 1 Room 8x12 feet.  
 16 x 16—2 Rooms, each 8x8 feet, and 1 Room 8x16 feet.

This is also a very popular family tent for Chautauquas and camp meetings. We have a large number of second-hand Chautauqua "Family" Compartment Tents for sale or rent. We have also all kinds of tents and camp furniture and supplies for rent. See page 40. Send for prices.

Order tents made of "Dryduck." See page 26.

## CLIMATE NOT THE IMPORTANT FACTOR.

"Consumption can be cured in Illinois, \* \* \* It is pure air and sunshine and not a particular climate which is the essential factor in the treatment of consumption, and it is further noted that the cures of consumption accomplished in the home climate in which the patients remain are more lasting and more assured than when cures have been attained by temporary residence elsewhere. \* \* \* More recoveries have been shown to have taken place in the Massachusetts State Hospital for Consumptives at Rutland, with its rigorous winters, its moderate elevation (1,050 feet), its greater rainfall and prevalence of cloudy days, than at the United States Army Sanatorium at Fort Bayard, New Mexico, where all of the conditions of elevation (6,000 feet), mild climate, dry atmosphere, moderate rainfall and almost constant sunshine are found, serving to indicate that some moisture in the air is perhaps not so injurious as was formerly supposed,"—Illinois State Board of Health.



### Photographer's Tent.

SIZE, Feet	Height of Pole, Feet	Height of Wall, Feet	8-oz. Duck Single Filling	10-oz. Duck Single Filing	10-oz. Dbl. Fill'g or 8- oz. Ar'y D'k	12-oz. Dbl. Fill'g or 10- oz. Ar'y D'k
12x14	11	6	\$26.50	\$31.00	\$36.50	\$41.00
12x16	11	6	29.50	33.00	39.50	45.00
12x18	11	6	32.00	37.50	44.50	51.00
12x21	11	6	36.00	41.50	49.00	56.00
12x24	11	6	40.00	46.00	54.00	62.00
12x28	11	6	46.00	53.00	63.00	71.00
12x30	11	6	49.50	57.00	67.00	76.00
14x16	12	6	33.00	39.00	47.00	53.00
14x18	12	6	35.50	41.50	49.50	56.50
14x21	12	6	40.00	46.00	55.50	62.00
14x24	12	6	43.50	50.50	60.00	68.00
14x28	12	6	49.50	57.50	68.00	78.00
14x30	12	6	53.50	62.00	73.50	83.00
16x18	13	6	39.00	45.50	54.50	62.00
16x21	13	6	41.00	51.50	61.00	69.50
16x24	13	6	48.00	56.00	66.50	75.50
16x28	13	6	54.50	63.50	75.50	85.50
16x30	13	6	58.50	68.00	81.00	91.50

Dark room, 6x6 feet, \$22.50 and 4½x4½ feet, \$17.00, extra.

Our dark rooms are made of brown or black duck and lined with red duck. These prices include poles, stakes, guys, skylights, etc. Our Photo Tents have wall poles. We call attention to our folding beds, chairs, tables, etc., they being particularly well adapted to traveling photographers and tourists. Large discount. See sheet in front of this catalogue. Have your Photo Tents made of "Dryduck." See pages 11 to 13.

### Salvation Cannot Be Bought With Money. Salvation Has Been Bought With Blood.

"They that trust in their wealth and boast themselves in the multitude of their riches; none of them can by any means redeem his brother, or give to God a ransom for him."—Psalm 49:6-7.

"For as much as ye know that ye were not redeemed with corruptible things, such as silver and gold, but with the precious blood of Christ, as of a lamb without blemish and without spot."—1 Peter 1:18-19.

## CHILDREN'S PLAY TENT—“WALL.”



Size. . . . .	5x5 feet
Height. . . . .	5 feet
Height of Wall. . . . .	1 foot 6 inches
Weight. . . . .	24 pounds
<b>Price. . . . .</b>	<b>\$5.60 Each</b>
Size. . . . .	6x6 feet
Height. . . . .	5 feet 6 inches
Height of Wall. . . . .	2 feet 6 inches
Weight. . . . .	27 pounds
<b>Price. . . . .</b>	<b>\$8.20 Each</b>

Made of 8-ounce duck, complete with poles and stakes. Just the thing for the boys to take hunting, fishing or bathing.

Cheap enough for all to buy.

We have given the weight on these Play Tents so that it can be estimated what the express or freight would cost. Buy one for that boy of yours.

## CHILDREN'S PLAY TENT—“PALMETTO.”



Size. . . . .	5x5 feet
Size of Top. . . . .	2 feet 3 inches
Height. . . . .	5 feet
Weight. . . . .	15 pounds
<b>Price. . . . .</b>	<b>\$5.50 Each</b>
Size. . . . .	6x6 feet
Size of Top. . . . .	2 feet 5 inches
Height. . . . .	6 feet
Weight. . . . .	18 pounds
<b>Price. . . . .</b>	<b>\$7.00 Each</b>

Made of best blue or brown stripes. Complete with poles and stakes. Made in the best manner, strengthened with webbing on bias seams from top to bottom. This is an exceptionally pretty play tent, and nicely proportioned, as will be seen from the picture. These tents can be set up in the house, with a screw-eye at each corner and used in the winter. Easy to pitch.

## CHILDREN'S PLAY TENT—“SQUARE.”



Size. . . . .	5x5 feet
Height. . . . .	5 feet 6 inches
Height of Wall. . . . .	4 feet
Weight. . . . .	22 pounds
<b>Price. . . . .</b>	<b>\$8.60 Each</b>
Size. . . . .	6x6 feet
Height. . . . .	6 feet 6 inches
Height of Wall. . . . .	4 feet 6 inches
Weight. . . . .	26 pounds
<b>Price. . . . .</b>	<b>\$12.00 Each</b>

Made of blue or brown twill stripe. Complete with poles and stakes. Made in the best manner, strengthened with webbing on the bias seams on top. Scalloped and bound borders. An elegant ornament for a yard or lawn.

Buy one for the children—you were young, yourself, once.

Large discount. See sheet.

## GOSPEL TENTS.

Evangelists and preachers recognize the fact that one of the best ways to reach the people with the Gospel in the summer months is to erect a good tent in a desirable location, equip it with comfortable seats, lights, etc., and then with the "Sword of the Spirit," which is the Word of God in dependence on the Holy Spirit, preach the Gospel of Christ, which is the power of God unto salvation, to everyone that believeth. This Gospel is the vital need of the world; all other needs are of minor importance. This we have long believed. We thus have a double incentive in the manufacture and sale of good and reliable Gospel Tents and Tent Equipment. We have made a specialty of Gospel Tents, Seats, Lights, etc., for over thirty years, and believe we have a product that is second to none.

Our Gospel Tents and Tabernacles are heavily roped at the ridges, eaves and every third seam between peak and eave. All rope used is made of the very best quality of long cut manila fiber. All push holes, where holes go through top of tent at the eave, are bound with leather. Scalloped curtain around eave 14 inches deep. Walls are 7 feet high. Have a hook sewn at the top of every width which fastens into ring at eave of tent. We sew a rope into the eave at every side pole so that walls can be tied up when not in use. This arrangement allows proper ventilation and it is not necessary to unfasten the wall from eave to admit of free circulation of the air. The entire wall can be lowered in two or three minutes, in case of emergency such as rain or wind. All stakes are bound with iron bands, etc., etc.

We have also a very large line of Gospel Tents of all sizes and qualities that we keep for rent, with or without seats and lamps. This would be a most enjoyable and profitable way for ministers or laymen to spend their vacations. What more enjoyable or what more profitable than to see men and women brought to a knowledge of salvation by the remission of their sins?

"We recommend "Dryduck" for Gospel Tents.

Send for price list of second-hand Gospel and other Tents, Seats, Lamps, etc. Where you will find some good bargains if you will apply early.

## ROUND TENTS.

### Roped Every Three Cloths.

Size Feet	Heig't Walt Feet	Height Pole Feet	Standard Drill	6½-oz. Drill	8-oz. Double Filling Duck	8-oz. Army Duck	10-oz. Army Top 8-oz. Wall	12-oz. Army Top 8-oz. Wall
13	7	9 ¾	\$ 28.00	\$ 31.00	\$ 36.50	\$ 41.00	\$ 41.50	\$ 41.00
17 ½	7	11	41.50	46.00	53.00	60.00	61.00	65.50
22	7	12 ¼	56.50	62.50	72.00	81.50	84.00	90.00
26	7	13 ½	73.00	81.50	93.50	105.50	109.50	118.00
31	7	14 ¾	92.50	102.50	117.50	133.00	138.50	150.00
35	7	16	113.50	126.00	144.50	163.00	171.00	185.00
40	7	17 ¼	136.00	151.00	173.00	195.50	206.00	223.50
44	7	18 ½	161.50	178.50	205.00	231.00	244.50	266.00
48	7	19 ¾	188.50	208.50	239.00	269.50	286.50	311.50
52 ½	7	21	217.00	240.50	275.50	310.50	331.00	360.50

Add 5 per cent for each foot or fraction thereof in extra height of wall. All sizes to be fully roped every three cloths.

Lacings extra, 40-foot diameter, \$14.00; 44-foot diameter, \$15.00; 48-foot diameter, \$17.00; 52 ½-foot diameter, \$18.00. All other sizes, 24 cents per foot of lacing.

Showmen will notice that the Prices, Weights and Dimensions of Round Tents listed on this page and of Oblong Round End Tents on the next page, do not apply to show tents. These have less wall and are often made of much heavier goods, and are constructed in a different way from Show Tents.

## Christ Who Is Over All God.—Romans 9:5.

"In Whom we have redemption through His blood, even the forgiveness of sins; Who is the image of the invisible God, the first born of every creature: for by Him were all things created that are in heaven, and that are in earth, visible and invisible, whether they be thrones, or dominions, or principalities, or powers; all things were created by Him and for Him: and He is before all things, and by Him all things consist."—Colossians 1:14-17.



### Oblong Round-End Tents.

Size	Height of Wall, Feet	Height of Pole	Standard Drill	6½-oz. Drill	8-oz. Double Filling Duck.	10-oz. Double Filling, 8-oz. Wall	10-oz. Army Duck Top, 8-oz. Wall	12-oz. Army Duck Top, 8-oz. Wall
13 x 21	7	9 ft. 9 in.	\$ 40.50	\$ 45.00	\$ 52.00	\$ 59.00	\$ 60.00	\$ 64.00
13 x 27	7	9 " 9 "	53.00	59.00	67.50	76.50	78.50	84.00
17½ x 24 ¼	7	11 " "	55.50	62.00	71.00	80.50	82.50	89.00
17½ x 31 ½	7	11 " "	70.00	77.50	89.50	101.00	104.00	112.00
22 x 29	7	12 " 3 "	72.50	81.00	93.00	105.00	108.50	117.00
22 x 36	7	12 " 3 "	89.00	99.00	113.50	128.50	133.50	144.00
26 x 33	7	13 " 6 "	91.50	101.50	116.50	132.00	137.50	148.50
26 x 40	7	13 " 6 "	110.00	122.00	140.00	158.00	165.50	179.00
26 x 47	7	13 " 6 "	128.00	142.00	163.00	184.00	193.00	209.50
31 x 38	7	14 " 9 "	112.50	125.00	143.50	162.00	170.00	184.00
31 x 45	7	14 " 9 "	133.00	147.50	169.00	191.00	200.50	217.50
31 x 52	7	14 " 9 "	153.00	170.00	195.00	220.00	231.50	251.50
35 x 49	7	16 " "	158.00	175.00	200.50	226.50	239.50	260.00
35 x 56	7	16 " "	180.50	200.00	229.00	258.00	273.50	297.50
36 x 63	7	16 " "	202.50	224.50	257.00	290.00	307.50	335.00
40 x 54	7	17 " 3 "	185.00	204.50	234.50	264.50	280.50	305.50
40 x 61	7	17 " 3 "	209.00	231.50	265.50	299.00	318.00	346.50
40 x 68	7	17 " 3 "	233.50	258.50	296.00	333.50	355.50	387.00
44 x 58	7	18 " "	214.00	237.00	271.50	305.50	340.00	369.50
44 x 65	7	18 " "	240.00	266.00	304.50	343.00	366.00	399.00
44 x 72	7	18 " "	266.50	295.00	337.50	380.50	406.50	443.50
48 x 62	7	19 " "	245.00	271.00	310.50	350.00	373.50	407.50
48 x 68	7	19 " "	273.50	302.50	346.00	390.00	417.00	455.00
48 x 76	7	19 " "	301.50	333.50	382.00	430.00	461.00	503.50
52½ x 66 ½	7	21 " "	278.00	307.50	352.00	396.00	424.50	463.50
52½ x 72 ½	7	21 " "	308.00	341.00	390.00	439.00	471.00	515.00
52½ x 80 ½	7	21 " "	358.50	394.50	448.50	502.00	518.00	566.00

Add 5 per cent for each foot or fraction thereof in extra height of wall. All sizes to be fully roped every 3 cloths. Lacings to be same as round tents of same widths. Liberal discount from these prices. See sheet.

Good second-hand oblong round-end tents constantly on hand for every purpose, sizes ranging from 20x30 to 150x300 feet. Tell us what you want, and we probably have it at a bargain.

**Better Poverty in a Tent with Righteousness Than Riches in a Mansion with Wickedness.**

"The house of the wicked shall be overthrown; but the tent of the upright shall flourish." Proverbs 14:11.

# Baker & Lockwood Manufacturing Co.

KANSAS CITY, U. S. A.

## SHOW CANVASSES

Of every description: Hippodrome, Circus, Menagerie, or Side Show Tops; Dressing Room, Stable, Dining or Cook Tents; Entrances; Cage, Float, Calliope and Wagon Covers.

Flags of All Nations, Banners and Burgees.

Kidd Lights and Gasoline Lamps

Duck, Drill, Stripe, Cotton and Wool Bunting.

Rope, Blocks, Sail Twine, Needles, Bees Wax, Etc., for Sale.



We are also headquarters for the manufacture of

Wild West Canopies.

Carnival and Dramatic Tents.

Black Picture Show Tents.

Merry-Go-Round Tops.

Shooting Gallery or Bowling Alley Tents.

Refreshment Tents.

Pop Corn, Peanut and Lemonade Stands.

Knife or Doll Racks.

Any Kind, Quality, Size, Shape, Color, Weight or Style of Tent Made to Order.

## OUR TRADE-MARK

On a SHOW TENT is a guarantee of excellence. It stands for QUALITY in material, workmanship, durability and appearance.

Write today for prices on anything made of canvas.

SEND FOR SPECIAL

and SECOND

and TENT

CATALOGUE OF NEW

HAND TENTS

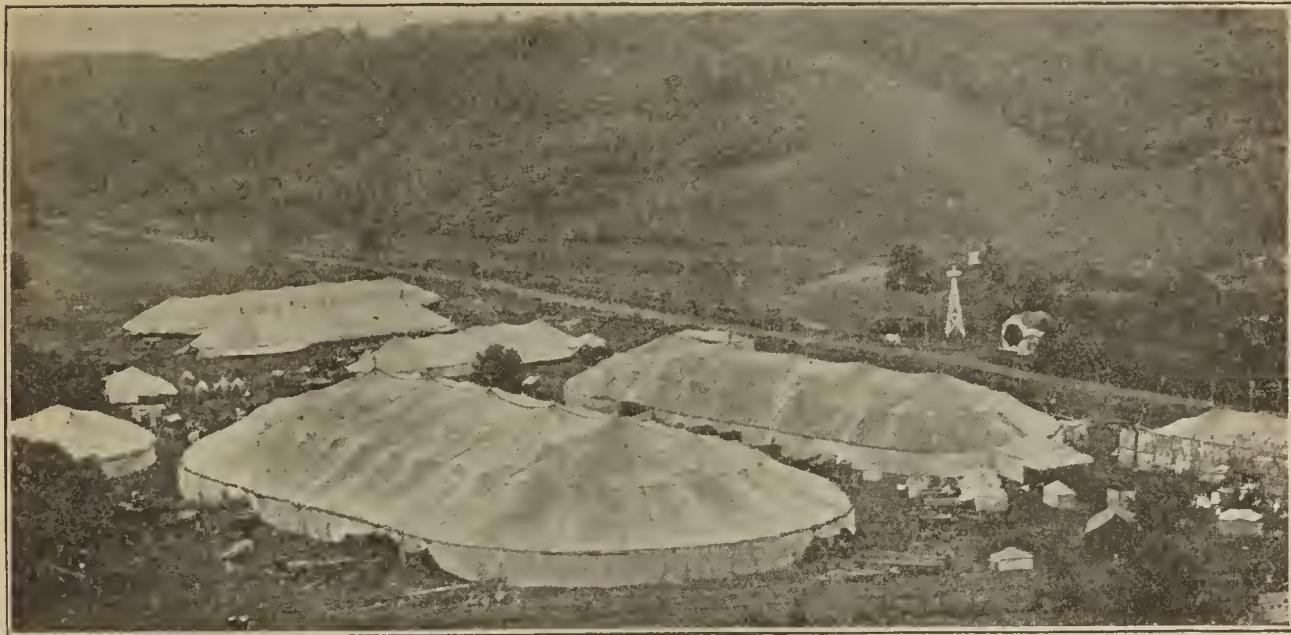
EQUIPMENT



## SALVATION OF FAITH

"Therefore by the deeds of the law there shall no flesh be justified in His sight; for by the law is the knowledge of sin." Romans 3:20.

"Therefore we conclude that a man is justified by faith without the deeds of the law." Romans 3:28.



## TO SHOW PROPRIETORS.

We wish to call the attention of Circus and Show Managers who are not acquainted with us to the facilities we have for manufacturing anything in the way of Show Tents, large or small, light or heavy. We have one of the largest, if not the largest, and best equipped tent factories in the United States. We had a seventeen-year apprenticeship and have since been in the business for forty years on our own account. We believe we can refer to any who have dealt with us, as to our ability and character for square dealing.

### AS TO OUR ABILITY

to handle large jobs. We have foremen, cutters, machine and hand stitchers, ropers and splicers that are thoroughly competent in their several departments.

We have our own carpenter shop where we make our tent poles, seats, camp furniture, etc., in which we use up between three and four hundred thousand feet of lumber annually, principally into tent poles.

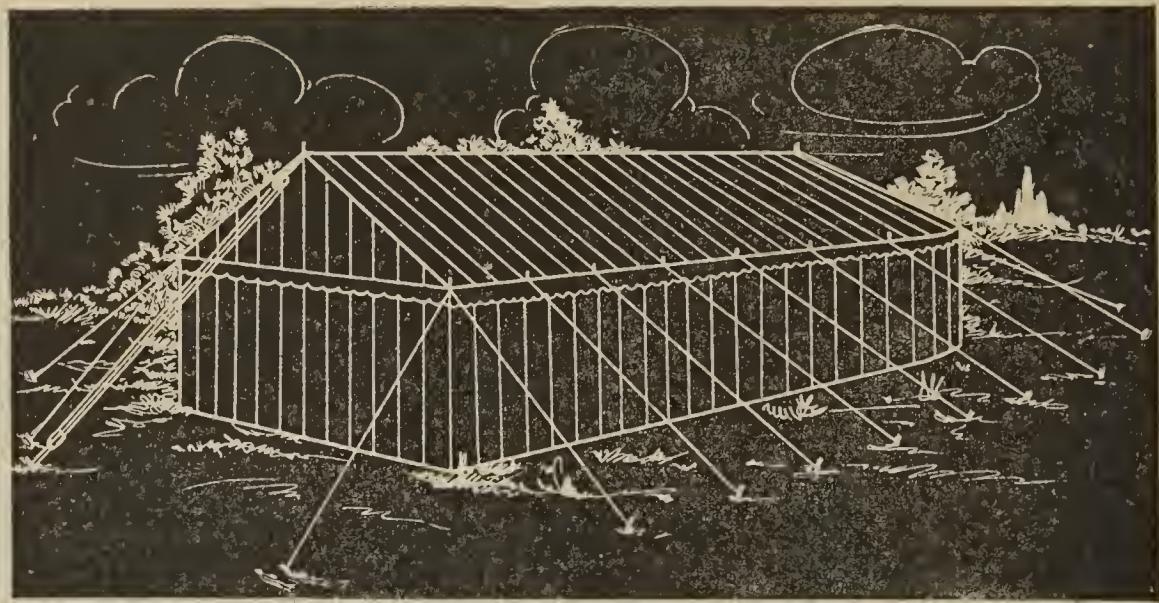
We also have our own blacksmith shop, where we make bail rings, irons for masts, etc. We are incorporated for \$200,000, fully paid up, so are able as well as willing to back up our promise to make good anything that is not according to contract.

**Tell us what you want and if our figures are right, try us, and see what we can do.**



### FIVE IMPORTANT FACTS CONCERNING EVERYBODY, FOUND IN ROMANS, CHAPT. 3.

- 1st. "All have sinned and come short of the glory of God"
- 2nd. "There is none righteous; no, not one."
- 3rd. "They are all gone out of the way."
- 4th. "By the deeds of the law shall no flesh be justified."
- 5th. "A man IS JUSTIFIED BY FAITH without the deeds of the law. Justified freely by His grace through the redemption that is in Christ Jesus."



**BAKER & LOCKWOOD PICTURE TENTS.**  
**NEW AND SECOND-HAND BLACK TENTS.**

Proprietors of Street Fairs and Carnival Companies can find no better place in the country to buy "Black Tents." A great deal of the failure to give successful moving picture exhibitions in the day time is due to the fact that the tent is not properly constructed. Also because of the inferior quality of the material usually used in the manufacture of this class of tents. Order your Black Tops from us and be assured of satisfaction in every particular. We can make them all sizes, any style; unlined, half lined and fully lined. Write us for prices, send us your orders.



**SECOND-HAND MERRY-GO-ROUND TOPS.**

Stationary tops or revolving with the machine. We have a large trade in these tops and guarantee satisfaction. Write for prices.

**HAVE YOU THIS PEACE AND HAPPINESS?**

"Then came Jesus, the doors being shut, and stood in the midst and said, PEACE BE UNTO YOU. Then said He to Thomas, Reach hither thy finger and behold My hands; and reach hither thy hand and thrust it into My side; and BE NOT FAITHLESS, BUT BELIEVING. And Thomas answered and said unto Him, My Lord and My God."—John 20:26-28.

"HAPPY is that people that is in such a case; Yea, HAPPY is that people whose GOD IS THE LORD."—Psalm 144:15.

## BAKER TENT SEAT, NO. 10.

The Baker Tent Seat No. 10 is the most comfortable, as well as the most economical Tent Seat on the market. It folds together nicely, and takes up little room in storage or transportation.

The legs are made of oak; the seat rails and back rest of select pine, and the seat is made of 16-oz. brown army duck.

We especially recommend our No. 10 Tent Seat for use in Gospel Tabernacles and Chautauqua Tents. It is just as comfortable as a chair, and makes a more satisfactory Tent Seat. The legs do not sink into the ground and break, as is usually the case with a chair.

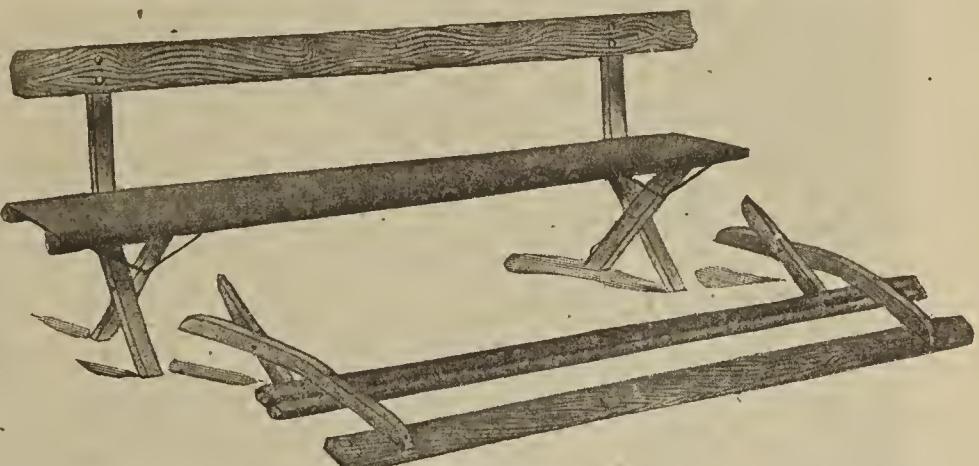
Where the seating capacity is considered, our No. 10 Tent Seat costs no more than half the price you would have to pay for chairs.

Do not expect the public to attend your meetings and be very much interested in what they hear if they are compelled to sit on a hard board seat without a back rest. A sure way to create more interest in your meetings is to seat your tent with the Baker No. 10 Tent Seat and to light it with our Perfection Air Pressure Lamp.

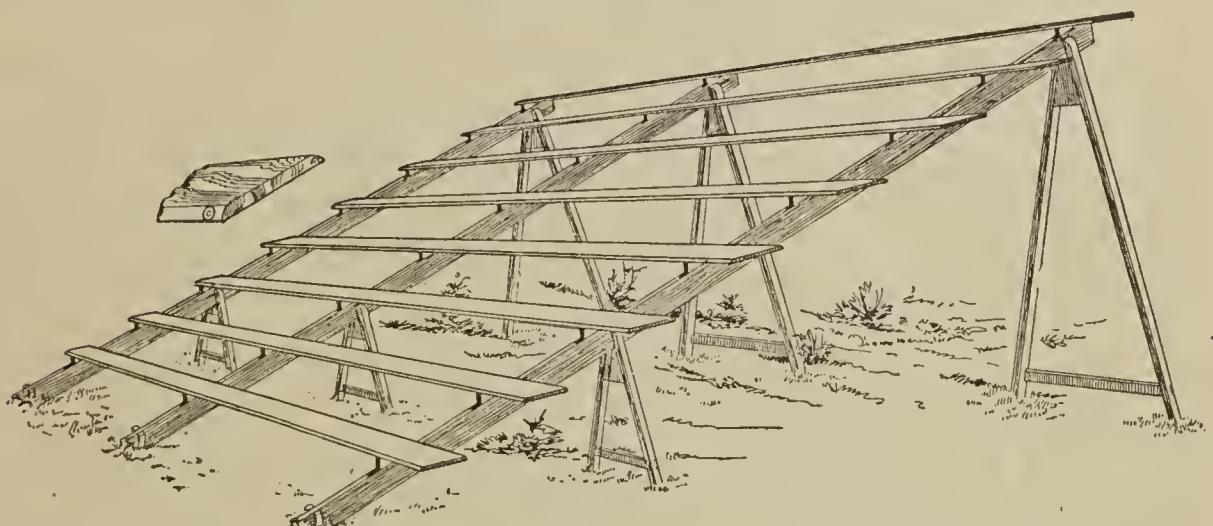
One dozen Seats will comfortably seat sixty persons.

Send for a dozen as a trial order. Each bench weighs ..... 25 lbs. Price, per dozen. ..... \$21.00 net

We usually have on hand quite a number of second-hand benches that we can sell at \$18.00 per dozen, net.



## CIRCUS SEATS.



## Common and Reserves.

You know that lumber is very high and good lumber is very scarce. In view of this we believe you will be interested in the prices shown below. Good seats, safe seats, dependable seats are in demand. We will supply that demand to your entire satisfaction. Seats built out of oak, fir, pine or anything else you want. You may have either iron or wood brackets.

These prices are for seats built all through of hard pine, well riveted and strongly constructed all through. Painting is \$2.50 per length extra.

7-Tier, with 2 jacks, per length.....	\$ 9.00
8-Tier, with 2 jacks, per length.....	10.00
10-Tier, with 3 jacks, per length.....	12.00
12-Tier, with 4 jacks, per length.....	14.00

## Reserved Seats, With Backs.

Including Jacks, Stringers and Foot Rests.

7-Tier, or 49 Chairs, with backs only, per length.....	\$36.00
8-Tier, or 56 Chairs, with backs only, per length.....	42.00
9-Tier, or 63 Chairs, with backs only, per length.....	48.00
11-Tier, or 77 Chairs, with backs only, per length.....	60.00

Seven-Tier Reserved Seats are the same stringers and jacks as eight-tier in the plain seats, to leave room for foot rests. Eight-tier same as nine in the plain, and so on for each size.

Toe Pins, hardwood, extra, per dozen, \$1.50.

## HAVE YOU AN INTEREST IN THIS?

"Christ also hath once suffered for sins, the just for the unjust, that He might bring us to God."—1 Peter 3:18.

"Is it nothing to you, all ye that pass by? Behold, and see if there be any sorrow like unto my sorrow, which is done unto me, wherewithal the Lord hath afflicted me in the day of His fierce anger."—Lamentations 1:12.



## MANY AWNINGS FOR MANIFOLD USES.

We are still adding to our list of New and Old Inventions and Appliances in Awning Evolution. New designs in architecture, in Store Fronts, Office and Residence Windows, etc., has made it necessary for the up-to-date Awning Maker to bestir himself to keep up with the procession. The merchant who, regardless of expense, has provided his store with modern all glass show windows and prism glass transoms, is not satisfied to have the Awning Maker mar the effect of his beautiful front with 19th century awnings, so the Awning Manufacturer must rise to the occasion and give him awnings in keeping with his 20th century store. This is what is keeping us busy these days. But although it is a little hard on our wind, we believe we are keeping well ahead in the race. We have too many specialties to enumerate here, but trust that if you need anything in the way of an Awning or Curtain, that you will not think for a minute that you can be better suited or cared for, in regard to price, quality or service, or could get an article that would do your work, fulfill the conditions, or satisfy you better than you can get it right here.

But maybe you haven't a store, but whether you have or not, perhaps you have a nice residence that you would like to make as attractive, profitable and beneficial as possible for your family and yourself to live in. In our position in front of the procession, we have for years been advocating the sensibleness, comfortableness, profitableness, healthfulness and attractiveness of fitting your house with Awnings and Sleeping Porches or your lawns with Sleeping Tents. And this is being done very largely in city and country now, especially in our cities, and it is being realized that the Awning Maker can give you better returns for your money than the Doctor. Read the short articles that are scattered through this catalogue as to the beneficial effects of sleeping in fresh air. We are not charging you anything for this advice, but we think it more than probable that if you would consider and act upon it, that it would largely add to your Health, Wealth and Happiness.

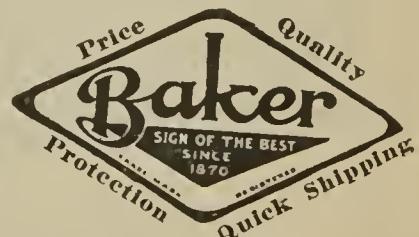
Please study These 24 Pages Concerning Awnings, Drop Curtains, etc., and write the manager of our Awning Department, Mr. Milton Secor, who is always delighted to answer questions and give valuable advice about Awnings.



## Our Trade Mark

AND

What it Means to You



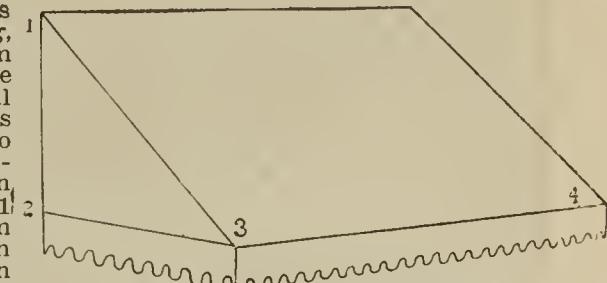
When the United States government issues a coin you are assured that it is at all times worth its face value. The name of the maker is one in which you have faith.

When you buy an article that bears the **Baker** mark you may feel just as positive that it is worth every penny we ask for it. We put one hundred cents of value in it for every dollar we ask.

This mark stands behind a business that has been built on the basis of satisfaction or money back; on the basis that every transaction is made on confidence, and that confidence must be preserved at all cost.

## DIRECTIONS FOR MEASURING "PULL UP" STORE AWNINGS.

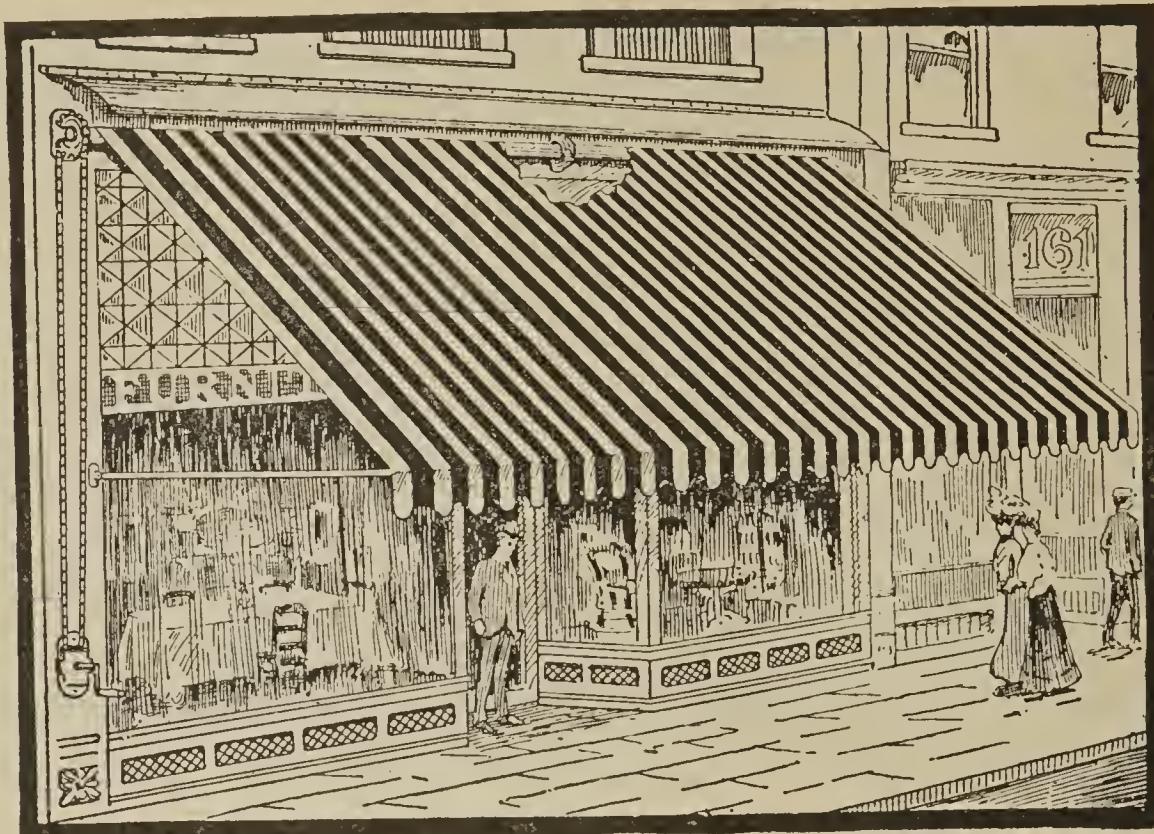
First determine the place where the joints of the frames will be fastened to the building, which should be from seven to eight feet from the sidewalk, according to the height of the front. (See figure 2 in diagram.) You will observe that the curtain, 15 inches deep, drops below that point, for which you will have to allow for clearing people's heads. Then measure from there to where the top of Awning can be fastened above the windows (see figure 1 in diagram), which will be the distance from 1 to 2, or height of awning; 2 to 3 in a high building should be the same as 1 to 2; but in a low one a little more. Then measure the width of the store from center of column on one side to the same on the other side, which will be the distance from 3 to 4, or width of Awning. If the top of the windows where the Awning is to be attached projects beyond the face of the building, or is back of the face, mention how much. When ordering an awning state whether it is to be fastened in stone, brick, iron or wood, both as regards the top and bottom, and whether the door posts and face of building or outer columns are in line; also, whether the frame requires three or more or less joints and bars. In ordering a new cover for awning, state whether the front bar is of iron or wood.



## Price List of "Pull Up" Store Awnings—Complete. Except Lettering.

HEIGHT	Pro- jection	WIDTH OF STORE FRONTS.									
		8 ft	10 ft	12 ft	14 ft	16 ft	18 ft	20 ft	22 ft	24 ft	26 ft
3 ft 6 in	5 ft 0 in	7 85	9 90	10 80	11 90	14 00	14 80	15 70	16 90	18 40	19 95
3 ft 6 in	5 ft 6 in	8 05	10 30	11 15	12 70	14 35	15 40	16 35	17 50	19 50	21 15
3 ft 6 in	6 ft	9 45	11 15	12 35	13 55	15 85	16 50	17 65	18 60	20 85	22 60
4 ft	5 ft	7 90	10 00	11 05	12 25	14 10	14 90	15 80	16 95	18 80	20 40
4 ft	5 ft 6 in	8 30	10 50	11 55	12 85	14 50	15 80	16 50	17 90	19 45	21 05
4 ft	6 ft	8 90	10 55	11 85	13 15	15 05	16 55	17 40	18 90	21 00	22 75
4 ft 6 in	5 ft	8 00	9 75	10 80	12 10	13 65	14 65	15 35	16 70	18 95	20 55
4 ft 6 in	5 ft 6 in	8 60	10 70	12 00	13 35	14 85	15 90	16 75	18 50	20 15	21 85
4 ft 6 in	6 ft	9 35	11 40	12 50	13 85	15 50	16 70	17 55	18 90	20 90	22 65
5 ft	5 ft	8 15	10 05	11 10	12 25	14 00	15 00	15 90	17 50	19 50	21 15
5 ft	5 ft 6 in	8 60	10 45	11 65	13 05	14 70	15 65	16 55	17 85	20 00	21 65
5 ft	6 ft	9 50	11 55	12 80	14 15	15 95	16 70	17 80	19 15	21 30	23 10
5 ft	6 ft 6 in	9 70	12 20	13 90	14 60	16 80	17 95	18 65	20 20	22 35	24 20
5 ft	7 ft	10 30	12 80	14 05	15 55	17 55	18 90	19 60	21 10	23 75	25 65
5 ft 6 in	5 ft 6 in	8 95	11 20	12 40	13 50	15 20	16 20	17 05	18 40	20 35	22 00
5 ft 6 in	6 ft	9 40	11 35	12 55	14 05	15 85	16 85	17 75	19 10	21 10	22 85
5 ft 6 in	6 ft 6 in	9 90	12 25	13 45	14 80	16 90	17 90	19 00	20 30	22 60	24 50
5 ft 6 in	7 ft	10 60	13 05	14 60	15 75	17 95	19 00	20 00	21 50	23 90	25 90
6 ft	6 ft	9 55	11 70	12 95	13 60	16 25	17 25	18 30	19 60	21 75	23 55
6 ft	6 ft 6 in	10 00	12 45	13 65	14 90	17 00	17 95	18 95	19 75	22 50	24 35
6 ft	7 ft	10 85	13 20	14 30	16 10	18 15	19 35	20 15	21 85	24 25	26 25
6 ft	7 ft 6 in	11 25	13 65	15 10	16 60	18 85	20 05	21 10	22 25	24 90	27 00
6 ft	8 ft	11 65	14 30	15 65	17 20	19 60	20 75	21 80	23 50	25 70	27 85
6 ft	9 ft	13 05	16 00	17 55	19 25	21 55	22 50	24 10	25 85	28 80	31 20
6 ft 6 in	6 ft 6 in	10 25	12 40	13 80	15 30	16 17	18 40	19 25	20 85	23 00	24 95
6 ft 6 in	7 ft	10 90	13 05	14 55	16 05	18 05	19 15	20 55	22 20	24 00	26 00
6 ft 6 in	7 ft 6 in	11 25	13 70	15 80	16 80	19 05	20 15	21 25	23 10	25 35	27 50
6 ft 6 in	8 ft	11 75	14 55	16 10	17 75	20 05	21 00	22 20	23 95	26 40	28 60
6 ft 6 in	9 ft	13 00	15 95	17 35	19 20	21 75	22 90	23 70	25 60	28 60	31 00
7 ft	7 ft	11 05	13 30	14 85	16 50	18 35	19 60	20 45	22 30	24 00	26 00
7 ft	7 ft 6 in	11 35	13 65	15 20	16 90	18 75	19 85	21 15	23 40	25 35	27 50
7 ft	8 ft	12 30	14 60	16 15	17 85	20 15	21 40	22 50	24 20	26 85	29 10
7 ft	9 ft	13 20	15 85	17 60	19 35	21 85	23 20	24 45	26 00	28 80	31 20
7 ft 6 in	7 ft 6 in	11 85	14 00	15 45	17 20	19 35	20 70	21 60	23 60	25 75	27 90
7 ft 6 in	8 ft	12 10	14 60	16 15	17 85	19 95	21 30	22 30	24 15	26 70	28 75
7 ft 6 in	9 ft	13 50	16 15	17 85	19 95	22 30	23 45	24 60	26 50	29 30	31 75
8 ft	8 ft	12 40	14 95	16 50	18 35	20 40	21 70	22 95	24 65	27 30	29 60
8 ft	9 ft	13 70	16 45	17 95	19 60	22 55	23 80	25 05	26 90	29 40	31 85
9 ft	9 ft	14 10	16 70	18 45	20 30	22 80	24 10	25 30	28 80	30 10	32 60
9 ft	10 ft	15 20	18 20	20 05	22 10	24 55	26 20	27 55	29 55	32 10	34 80

When frames are not wanted, 20 per cent from this list. Liberal Discount. Lettering on curtains 5 cents, on tops 8 cents, per running foot, net.



## BELT CHAIN ROLLER AWNINGS.

The above cut shows the Belt Chain Roller Awning. We also sell the Bevel Cog Gear Roller Awning. These Awnings are both extensively used in most of the cities and towns of the country and either of them give excellent service.

But we have found that the Belt Chain with its Sprocket Wheels is less liable to cause trouble than the Bevel Gear. Especially is this true where the front is not perfectly plain and in line. The Belt Chain adapts and adjusts itself better when the work is out of line or plumb. Also the Sprocket Wheels engage several links of the chain at the same time, while on the gear only one cog at the time has to stand all of the strain. They can be made as much as 100 ft. wide by having a number of supports.

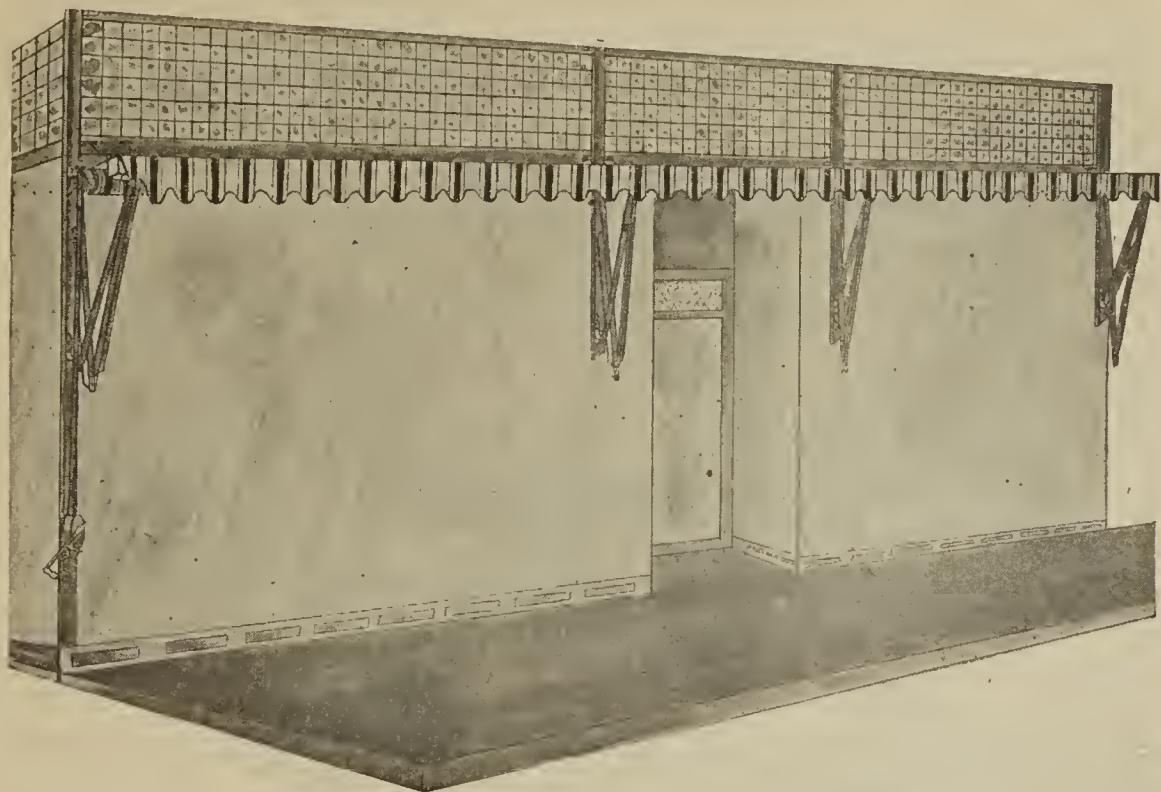
### Price List of Belt Chain or Gear Roller Awnings.

HEIGHT AND PROJECTION.	WIDTH OF STORE FRONTS.									
	14 ft.	18 ft.	22 ft.	26 ft.	30 ft.	34 ft.	38 ft.	42 ft.	46 ft.	50 ft.
6 ft. x 6 ft.-----	\$29 05	\$37 13	\$40 75	\$44 55	\$47 25	\$55 95	\$59 00	\$63 65	\$66 98	\$70 23
7 ft. x 7 ft.-----	30 85	39 38	43 23	47 25	50 38	61 60	62 93	67 93	71 38	74 93
8 ft. x 8 ft.-----	33 30	42 38	46 58	50 85	54 20	63 55	67 68	72 95	76 80	80 55
9 ft. x 9 ft.-----	35 30	44 88	49 25	53 83	57 33	67 15	71 45	77 10	81 18	85 15
10 ft. x 10 ft.-----	37 30	47 30	51 98	56 75	60 48	70 75	75 33	81 25	85 48	89 73
11 ft. x 11 ft.-----	39 95	50 40	55 40	60 38	64 43	75 23	80 05	86 38	90 85	95 38
12 ft. x 12 ft.-----	42 55	53 53	58 80	64 10	68 35	79 65	84 83	91 45	96 25	100 98

**Roller Awnings** with less height than projection take the same list as if the height were the same as the projection. While there is a little less cloth, all other material is the same and such Awnings must be equipped with automatic slide attachments shown in lower cut, page 10. This we estimate makes it cost us really more than if full height and regular frame.

### Salvation for Bankrupt Sinners, Only.

"And Jesus answering, said unto him, Simon, I have somewhat to say unto thee. And he sayeth, Master, say on. There was a certain creditor which had two debtors; the one owed five hundred pence and the other fifty, and when they had nothing to pay, he frankly forgave them both."—Luke 7:41-42.



## THE ECLIPSE AWNING FRAME, PATENTED.

These bars are a great improvement on the Slide Rods, which are used when the height of an Awning is much less than the extension.

1st. It is perfectly Automatic in its action, not needing any attention whatever, but it falls automatically into place when the awning is being raised or lowered.

2nd. It has no dead center, but is as easy to raise when the arm is extended as when it is partially raised.

3rd. The bar has a permanent fixed joint in line with the bar when extended, so that the bars do not have to be lowered and interfere with the passage of the sidewalk, while the awning is being raised or lowered.

4th. The scientific mechanism of this bar makes it more rigid when extended, and makes it almost unbendable.

5th. The bars of this Awning are especially valuable where Awnings need to extend a long distance across the sidewalk.

6th. The bar hanging in the center, and yet being so constructed as to be perfectly rigid, makes it much easier to raise.

7th. The extension of the "Eclipse" Awning can be double the height, but not more.

These bars can be used on either the "Pull-Up," "Spring," "Chain," or "Gear Roller Awnings."

Many merchants are discarding their old "Slide Rod" or "Long Joint" frames and substituting the Eclipse frame. Price 60c per foot, extra per extended bar, net.

### Cut Showing Substitute Columns.

Made of Tee Iron, on an All Glass Store Front, with Chain Roller Awning, fitted with Eclipse Bars, rolled up under transom.

This arrangement leaves the glass below the joint unobstructed, and is an economical, efficient and satisfactory way of attaching the awning to the front. These Substitute Columns are made of  $1\frac{1}{4} \times 2$  inch tee iron and will cost 25 cents per foot net, extra to price of frame. These columns can be run from the bottom of the transom to the floor, if preferred, but they obstruct the view of the window more than if attached as above. The roller supports can be fastened to these columns whichever way they are made, which simplifies the hanging of the Awning greatly.

We have had a great run on these frames, since we introduced them, and they seem to have given universal satisfaction where they have been used.

We are sole owners of this Patent "Eclipse" Awning Bar in all territory here below given: All territory east of the Rocky Mountains and including Wyoming, Colorado and New Mexico, with the following exceptions: Michigan, West Virginia, Cook County, Illinois; City of Lima, Ohio, and Muscatine County, Iowa.

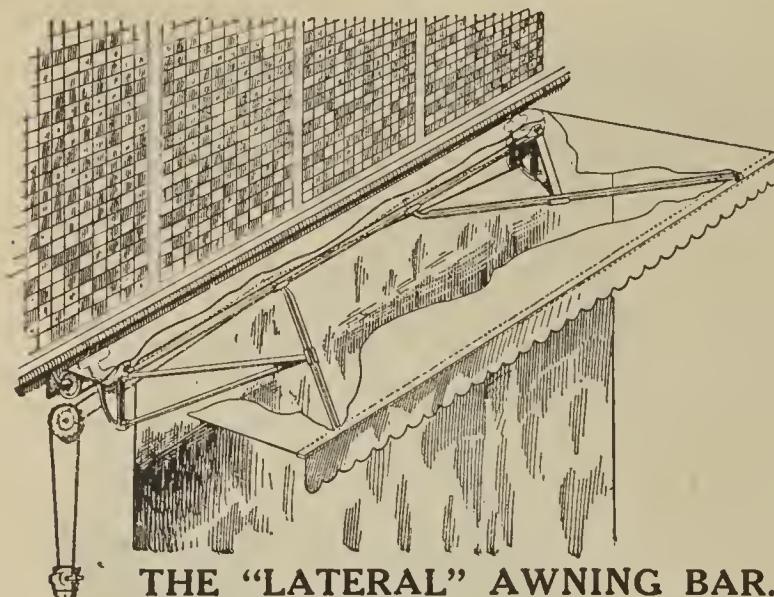
We will bring legal action against any one using same without our permission in our territory.

### When Will You See Him—Now or Then?

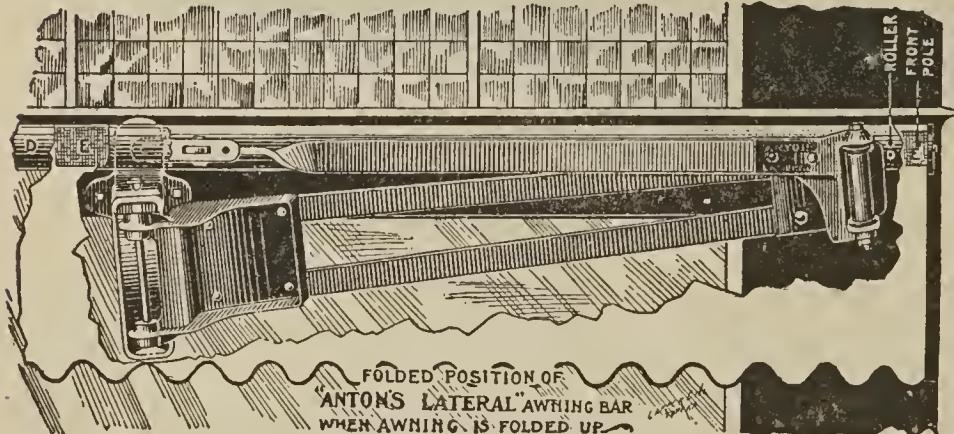
"And this is the will of Him that sent Me, that every one that seeth the Son, and believeth on Him, may have everlasting life; and I will raise him up at the last day."—John 6:40.

"Behold He cometh with clouds; and every eye shall see Him, and they also which pierced Him; and all kindreds of the earth shall wall because of Him."—Revelations 1:7.

## CANTILEVER AWNING

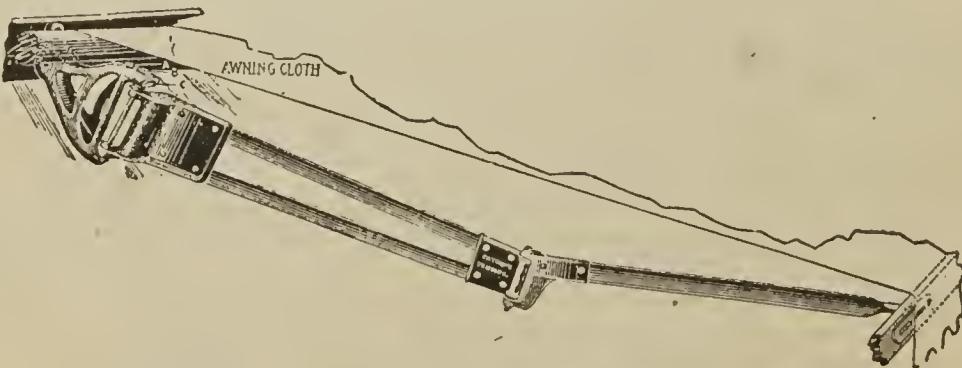


THE "LATERAL" AWNING BAR.



below the cloth line, when rolled up the bar is entirely hidden, and is folded between roller and front pole, perfectly in shelter and only awaiting the releasing of the cloth to shove out, the front bar of the awning holding it firmly in position at the point to which you give slack of cloth.

The Lateral Bar will work as positively as the common old-fashioned awning bar swinging on a pivot—in fact, is nothing more or less than a bar in two sections pivoted together at their adjacent ends, the other end of the one section being pivoted to the building and the other end of the other section to an awning pole, and the pivots being so disposed through a combination of forward and lateral angles, oppositely inclined toward each other, that the sections fold laterally when rolling up awning, and unfolds by force of gravitation until the arm is down, and has straightened to the point of lock in center pivot, at which point the frame has found its lowest level permitted to travel, regardless of the cloth being connected or not. This feature of The Lateral Bar is valuable, as it means the following: At no position from the bar is the weight of the bar and front pole suspended on the cloth. The cloth lasts longer; the same is true when rolling up the awning, no direct lift being required, the weight of frame resting on the frame; instead of raising frame it is only folded together, and that on the principle of long leverage, which makes it possible to roll up a 75-foot awning from one end with a 6-inch crank with ease.



THE "LATERAL" BAR EXTENDED.

The accompanying illustrations are self-explanatory: A is set-bolt for adjusting to the height of various store fronts. B is the slot in which set-bolt is permitted to be moved up and down. C is a steel plate connecting upper pivot of bar and set-bolt.

The adjustment described above makes it possible to use the same size bar on any height of front, the adjustment covering a range of variation of three and one-half feet or more if longer plate is used. Write for prices, giving width, height and description of front.

Here is our Cantilever Awning bracket Cantilever because it springs from the store front and extends out over space without any help from "false pillars" which mar the appearance of the plate glass window below. No part of it presents an unsightly appearance for its uncomely parts are tucked out of sight and gracefully draped by the curtain.

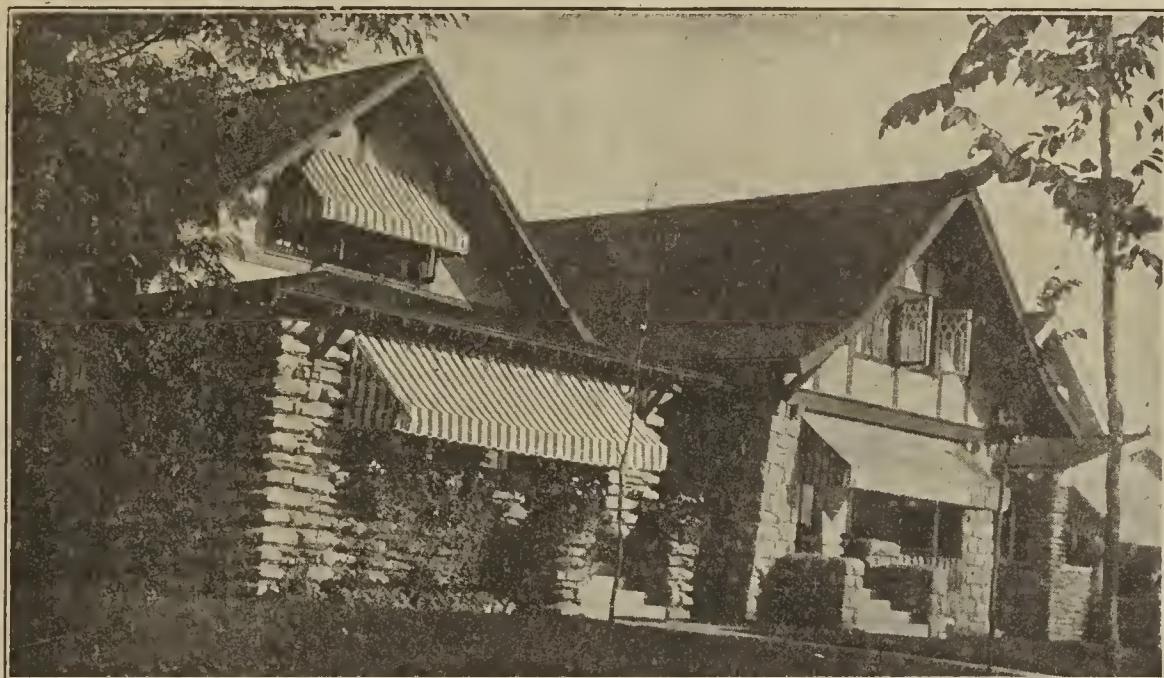
It is exceedingly appropriate for store fronts as now built with prism glass above. This prism glass should not be covered by an awning for natural light is greatly desired in stores and this permits it on the darkest days, while on bright days the beam of light is so broken up and diffused by the prism that it is not an uncomfortable glare.

Use the Cantilever Awning truss on your up-to-date store fronts. It is the best awning for the purpose extent and the price is moderate. Best and yet reasonable in price. Write for prices.

The evolution of architecture from the old dingy store fronts to the modern prism-plate glass daylight store fronts has caused no end of trouble to both awning man and awning buyers. The Lateral Awning Bar is simple, both as to principle of operation and installing on building.

On account of its simplicity, its durability of construction, adjustability to any height of front, ease of operation, its rigidity in resisting high winds and its absence of complicated parts, the awning on which The Lateral is used makes the neatest appearing awning. When awning is in use, the bars are out of sight overhead, being fastened just

overhead, being fastened just



## AWNINGS

### For Residences, Windows, Doors, Balconies and Verandas.

If you want to add beauty, style, comfort and utility to your home, this will be much enhanced by fitting your residence with neat and useful Awnings. The air is unobstructed without too much sun, the carpets are preserved from fading, and an air of comfort and elegance is imparted that cannot be had without them.

We have an elegant line of the latest styles of Awning Stripes. Forty years' experience in catering for this class of trade, which is constantly growing. We have one of the largest and best equipped establishments in the country. With competent work-people in all departments to insure first-class work.

Customers in the country can get these Awnings as readily as city patrons. By examining the instructions on the page for measuring, any ordinary mechanic can take these measures, and could also attach them to building when received.

Prices on list are for white or best blue or brown stripes.

We have two other grades that are no better cloth, but are what we call "Fancy" and "Extra Fancy" stripes; samples and prices will be sent on application.

Teil us the number and size of Awnings or Curtains wanted, and we will send prices and samples.

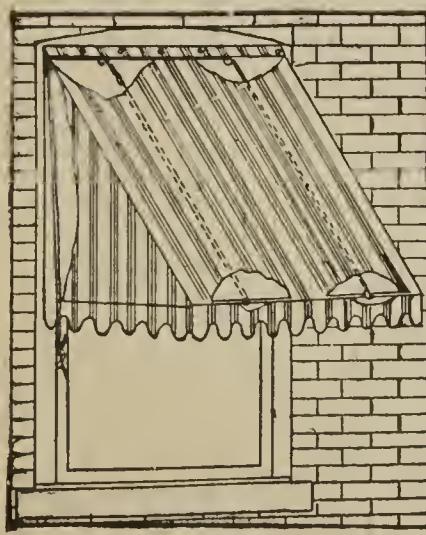
### Window Awning.

This cut illustrates how window awnings, frames, ropes and cloth are constructed and adjusted. This same rule holds good on other styles. Very large awnings may require three ropes, one in the center, but the same principle in placing. The ropes always pull down on the right hand side of the window as you stand looking out. The large pulley is directly above at the right hand for both ropes to come through, one rope coming straight down the under side of roof and tying on the front of the frame. Other rope come over through a small pulley at the other side of the window and then same as the first rope.

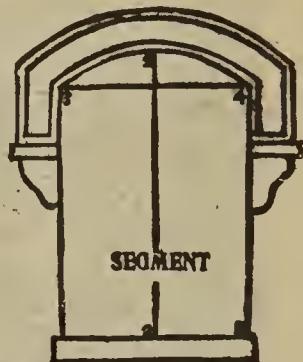
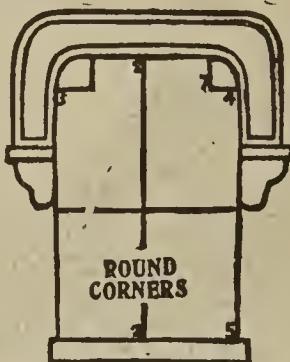
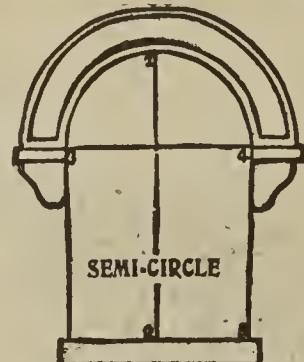
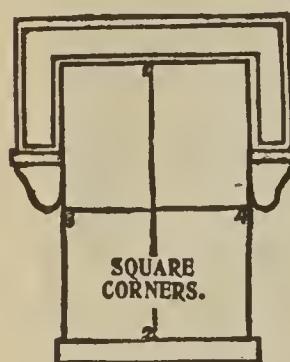
Cut two or three stitches in the upper edge of the pocket seam to allow the rope to enter for tying on the frame. Seams are sewed with lock-stitch machine and will not rip farther than the opening made.

### BETTER COME IN BY THE DOOR—IT IS EASIEST.

"Verily, verily, I say unto you, he that entereth not by the door into the sheepfold, but climbeth up some other way, the same is a thief and a robber. I am the door; by Me if any man enter in, he shall be saved."—John 10:1-9.



## WINDOW AND DOOR AWNINGS.



## Directions for Measuring Window and Door Awnings.

In ordering these Awnings, the measure is to be taken on the door or window frames, not on the brick work, and in all cases state the shape of top of the window, giving name of shape from our diagrams.

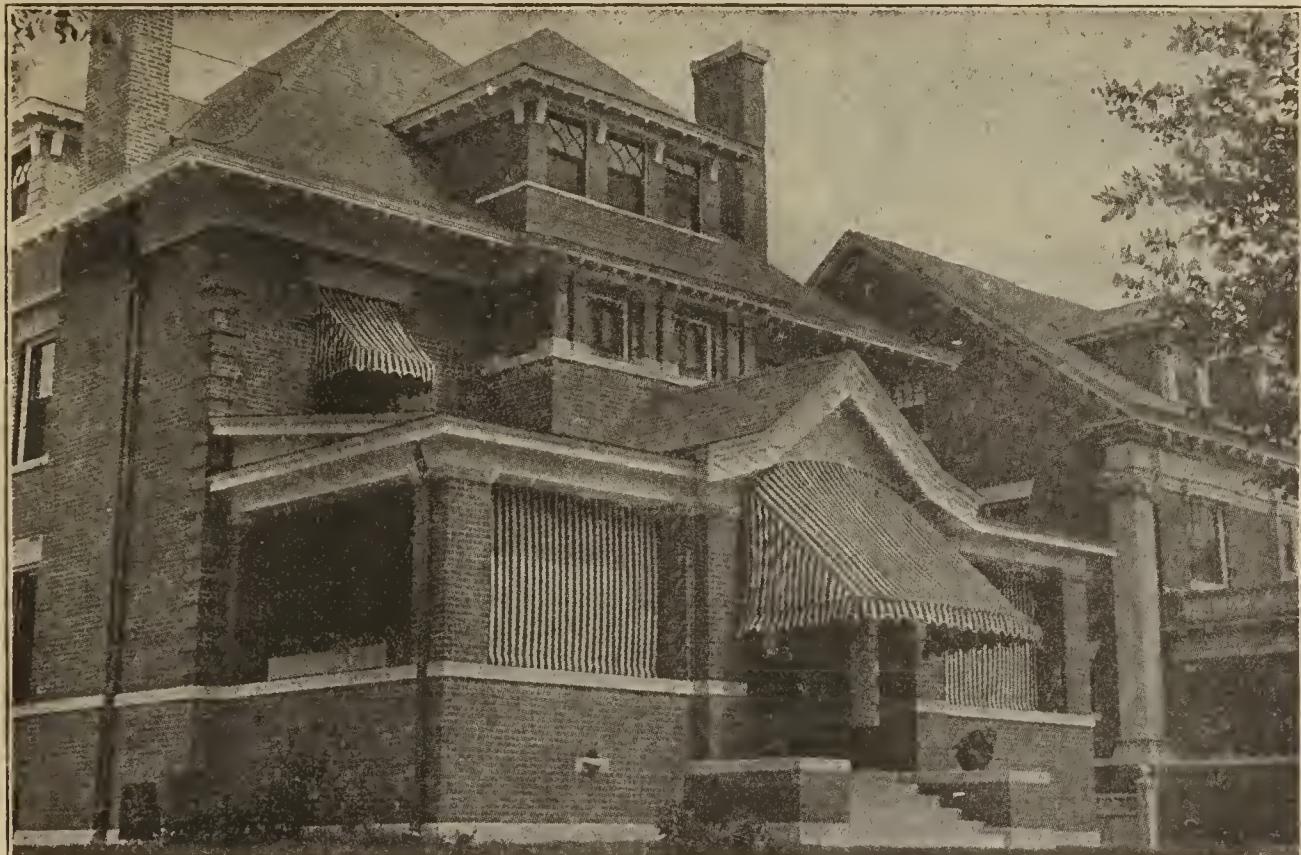
In taking measurements for Window Awnings, measure from 1 to 2, 3 to 4, 4 to 5, 6 to 7.

Always state if Awnings wanted are for first story or stories above. If for first story, state height from sill of window to ground.

## Price List of Window and Door Awnings—Complete.

HEIGHT	Pro- jection	WIDTHS.											
		2 feet	2ft 6in	3 feet	3ft 6in	4 feet	4ft 6in	5 feet	5ft 6in	6 feet	6ft 6in	7 feet	
2 ft 0 in	2 ft 0 in	2 85	2 95	3 30	3 40	3 75	3 80						
2 ft 6 in	2 ft 6 in	3 20	3 20	3 60	3 70	4 05	4 10	4 15	5 00				
3 ft	3 ft	3 50	3 60	3 95	4 05	4 45	4 60	4 65	5 00				
3 ft 6 in	3 ft	4 00	4 05	4 45	4 70	5 10	5 30	5 30	5 65				
4 ft	3 ft	4 40	4 45	4 80	5 00	5 40	5 60	5 60	5 95	6 30			
4 ft 6 in	3 ft	4 60	4 65	5 00	5 20	5 60	5 75	5 80	6 20	6 25	6 80	6 85	
5 ft	3 ft	4 95	5 00	5 40	5 45	5 95	6 15	6 20	6 70	6 75	7 15	7 15	
5 ft 6 in	3 ft	5 15	5 20	5 60	5 65	6 35	6 55	6 60	6 95	7 00	7 55	7 60	
3 ft 6 in	3 ft 6 in	4 50	4 55	4 95	5 00	5 60	5 75	5 75					
4 ft	3 ft 6 in	4 80	4 80	5 20	5 25	5 85	6 00	6 05	6 40				
4 ft 6 in	3 ft 6 in	4 85	4 90	5 40	5 60	6 30	6 35	6 50	7 00	7 05			
5 ft	3 ft 6 in	5 05	5 10	5 60	5 80	6 50	6 55	6 70	7 20	7 25	7 60		
5 ft 6 in	3 ft 6 in	5 35	5 65	5 85	6 70	6 75	6 90	7 40	7 75				
6 ft	3 ft 6 in	5 55	5 85	6 10	6 85	6 95	7 00						
6 ft 6 in	3 ft 6 in	6 10	6 30	7 10	7 20	7 20	7 75	7 80	8 45				
4 ft	4 ft	5 50	5 85	6 45	6 55	6 60	6 95	7 00	7 55	7 55	7 60		
4 ft 6 in	4 ft	5 75	5 95	6 75	6 80	6 90	7 20	7 25	7 80	7 85	7 85		
5 ft	4 ft	5 95	6 20	6 95	7 05	7 10	7 60	7 70	8 05	8 25	8 30		
5 ft 6 in	4 ft	6 20	6 40	7 15	7 25	7 30	7 80	7 85					
6 ft	4 ft	6 60	7 40	7 45	7 55	8 05	8 10	8 60	8 65				
6 ft 6 in	4 ft	7 20	7 75	7 80	8 00	8 50	8 60	9 10	9 15				
7 ft	4 ft	7 40	7 95	8 05	8 20	8 75	8 80	9 45	9 50				
4 ft 6 in	4 ft 6 in	6 15	6 75	6 80	7 10	7 60	7 65	8 20	8 25	8 25			
5 ft	4 ft 6 in	6 60	7 00	7 10	7 40	7 90	7 95						
5 ft 6 in	4 ft 6 in	6 80	7 40	7 45	7 75	8 25	8 30	8 80	8 85				
6 ft	4 ft 6 in	7 00	7 60	7 65	7 95	8 45	8 50	9 00	9 05	9 05			
6 ft 6 in	4 ft 6 in	7 50	8 00	8 05	8 20	8 80	8 95	9 45	9 50				
7 ft	4 ft 6 in	7 70	8 20	8 25	8 40	9 15	9 30	9 80	9 85				
5 ft	5 ft	6 80	7 35	7 40	7 55	8 10	8 25	8 80	8 85	8 85			
5 ft 6 in	5 ft	7 10	7 60	7 65	7 80	8 40	8 45	9 05	9 10				
6 ft	5 ft	7 30	7 80	7 85	8 05	8 60	8 80	9 30	9 35				
6 ft 6 in	5 ft	7 50	8 30	8 05	8 20	8 95	9 15	9 65	9 70				
7 ft	5 ft	7 75	8 40	8 45	8 60	9 20	9 35	10 00	10 50				
5 ft 6 in	5 ft 6 in	7 55	8 05	8 10	8 25	9 10	9 15	9 65	9 70				
6 ft	5 ft 6 in	8 00	8 65	8 70	8 85	9 40	9 55	10 05	10 10				
6 ft 6 in	5 ft 6 in	8 45	9 00	9 00	9 05	9 70	9 85	10 40	10 40				
7 ft	5 ft 6 in	8 65	9 20	9 20	9 25	10 05	10 20	10 75	10 80				
7 ft 6 in	5 ft 6 in	8 90	9 40	9 45	9 50	10 30	10 45	10 95	11 00				
6 ft	6 ft	8 40	8 45	8 55	9 15	9 30	9 80	9 90	9 90				
6 ft 6 in	6 ft	9 40	9 40	9 50	10 25	10 40	10 95	11 00	11 00				
7 ft	6 ft	9 75	9 80	9 85	10 50	10 65	11 30	11 40					
7 ft 6 in	6 ft	9 95	10 00	10 05	10 85	11 00	11 65	11 75					
8 ft	6 ft	10 20	10 20	10 30	11 05	11 20	11 90	11 95					
6 ft 6 in	6 ft 6 in	10 00	10 05	10 10	10 70	10 90	11 55	11 60					
7 ft	6 ft 6 in	10 30	10 35	11 15	11 30	12 00	12 05						
7 ft 6 in	6 ft	10 90	10 95	11 75	11 90	12 55	12 60						
8 ft	6 ft 6 in	11 45	11 50	12 45	12 60	13 30	13 35						
7 ft 6 in	7 ft 6 in	10 85	10 90	11 70	11 85	12 55	12 60						
8 ft	8 ft	11 45	11 50	12 40	12 60	13 25	13 30						

When frames are not wanted, 20 per cent from this list. Liberal discount, see sheet.



## DROP CURTAINS.

For Verandas, Porches, Division of Rooms, etc. The utility and comfort of Drop Curtains has as yet, we believe, been only partly understood and appreciated. Their utility as sun shades have been more or less acknowledged, but that is only a small part of their usefulness.

It may not be generally known that the latest and most approved method of treating tuberculosis and other pulmonary diseases is by sleeping in tents or by having verandas or porches enclosed by curtains. It has been demonstrated that persons so affected do not need change of climate so much, as to make the best of the climate that they have at home. Sanitariums are now built in the east and elsewhere with large porches, where the patients can get plenty of sun in the day and the porches are enclosed by curtains at night for the patients to sleep, and wonderful results are obtained by these methods in the dreaded disease of tuberculosis, so it follows that anyone with a good porch or veranda can make an excellent sanitarium of their own at small cost, by enclosing them with Drop Curtains, which can be specially constructed to raise in the daytime to admit the sun, and lowered at night, and fastened to the posts to exclude draft for sleeping rooms. Two or more bedrooms could be made in this way on an ordinary porch.

Drop Curtains are excellent, too, for dividing rooms, where it is not advisable or practical to have permanent partitions, such as large bedrooms, Sunday or other school rooms, where it is advisable to have the classes isolated for awhile and then thrown together again. This can be done neatly and quickly with Drop Curtains, and they roll so snugly that they do not disfigure the room when rolled up.

Made with eyelets along the top to attach with screw-eyes, pole in hem at bottom. Cords are attached at top at suitable distance from the ends, and pass down the outside of curtain, underneath the pole, then up the inside of the curtain to and through pulleys, then both cords lead to one end. By pulling on the two cords the curtain will roll snugly to the top. Price, 8c per sq. ft. Price includes rope, screw-eyes, cleat and pole; ready for use. See discount sheet.

### Don't Add To or Take From the Word of God.

"I testify unto every man that heareth the words of the prophecy of this book. If any man shall add unto these things, God shall add unto him the plagues that are written in the book; and if any man shall take away from the words of the book of this prophecy, God shall take away his part out of the book of life."—Revelation 22:18-19.



## PLAIN WHITE CANVAS PAULINS.

For covering Harvesters, Binders, Threshing Machines, Stacks, Hay Cars and all kinds of merchandise.

It is a pity to spoil your machines or goods, that cost so much money, or to ruin your crops that cost so much labor, when they can be saved so cheaply by buying your Paulins of us. Large discount from these prices. Protect your goods and machines.

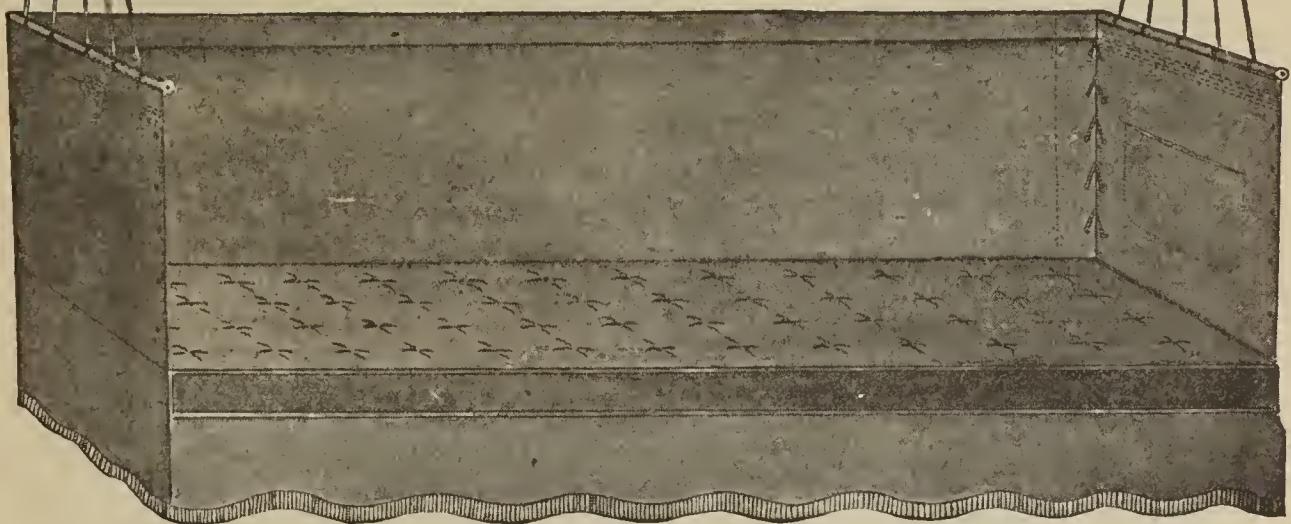
Size, Feet.	8-oz. Duck.	10-oz. Duck.	12-oz. Duck.	12-oz. Duck, Double Filling.	13-oz. Duck, Double Filling.	15-oz. Duck, Double Filling.	18-oz. Duck, Double Filling.	20-oz. Duck, Double Filling.
5½x 9	\$ 2 25	\$ 2 80	\$ 3 35	\$ 3 75	\$ 4 20	\$ 5 05	\$ 5 80	\$ 6 75
5½x12	3 00	3 75	4 50	5 00	5 65	6 75	7 75	9 00
7 x12	3 60	4 50	5 40	6 00	6 75	8 10	9 30	10 80
7 x15	4 50	5 65	6 75	7 50	8 45	10 10	11 65	13 50
10 x16	6 50	8 10	9 70	10 80	12 15	14 55	16 70	19 40
10 x17	6 90	8 60	10 30	11 50	12 90	15 45	17 75	20 65
10 x18	7 30	9 10	10 95	12 15	13 65	16 40	18 85	21 80
12 x14	7 10	8 85	10 60	11 80	13 30	15 95	18 30	21 25
12 x16	8 10	10 10	12 10	13 46	15 15	18 15	20 85	24 25
12 x18	9 10	11 35	13 65	15 15	17 05	20 45	23 50	27 25
12 x20	10 10	12 60	15 15	16 85	18 95	22 60	26 10	30 30
14 x16	9 70	12 10	14 50	16 15	18 15	21 75	25 00	29 05
14 x18	10 90	13 60	16 35	18 15	20 40	24 50	28 15	32 65
14 x20	12 10	15 10	18 15	20 15	22 65	27 20	31 25	36 25
14 x22	12 70	15 85	19 00	21 15	23 75	28 50	32 75	38 05
14 x24	14 10	17 60	21 10	23 45	26 40	31 65	36 35	42 25
16 x16	11 30	14 10	16 95	18 85	21 20	25 40	29 20	33 90
16 x18	12 10	15 10	18 15	20 15	22 70	27 20	31 25	36 30
16 x20	13 10	16 35	19 65	21 85	24 55	29 45	33 85	39 30
16 x22	14 50	18 10	21 75	24 15	27 15	32 60	37 45	43 45
16 x24	16 20	20 20	24 25	26 95	30 35	36 40	41 80	48 55
16 x26	17 70	22 15	26 55	29 50	33 20	39 85	45 75	53 10
16 x28	19 30	24 10	28 95	32 15	36 15	43 40	49 85	57 85
16 x30	20 10	25 15	30 20	33 55	37 75	45 25	52 00	60 35
18 x20	15 40	19 25	23 15	25 70	28 90	34 70	39 85	46 25
18 x22	16 30	20 35	24 45	27 15	30 55	36 65	42 10	48 90
18 x24	18 10	22 65	27 20	30 20	33 95	40 75	46 80	54 35
18 x26	19 90	24 90	29 90	33 20	37 35	44 80	51 45	59 75
18 x28	21 70	27 15	32 60	36 20	40 70	48 85	56 10	65 15
18 x30	22 60	28 25	33 95	37 70	42 40	50 90	58 45	67 85
18 x32	24 40	30 50	36 65	40 70	45 80	54 95	63 10	73 25
18 x36	27 10	33 90	40 70	45 20	50 85	61 00	70 05	81 35
18 x38	29 00	36 20	43 45	48 30	54 35	65 00	74 85	86 95
18 x40	30 75	38 45	46 15	51 25	57 65	69 20	79 45	92 25
20 x24	20 40	25 50	30 60	34 00	38 25	45 90	52 70	61 20
20 x30	25 55	31 40	37 70	41 85	47 10	56 50	64 90	75 35
20 x36	30 10	37 65	45 20	50 20	56 45	67 75	77 80	90 35
20 x40	34 15	42 70	51 25	56 90	64 05	76 85	88 20	102 45
24 x30	30 10	37 65	45 20	50 20	56 45	67 75	77 80	90 35
24 x36	36 20	45 25	54 30	60 35	67 85	81 45	93 50	108 60
24 x40	40 95	51 20	61 45	68 25	76 80	92 15	105 80	122 85
24 x50	50 55	63 20	75 90	84 25	94 80	113 75	130 60	151 65



SIX FEET IN LENGTH

**COLORS**


---

 DARK GREEN  
 DARK RED  
 KHAKI
**THE "SWAYCOTT."**

In the "Swaycott" we have devised what is conceded to be the most useful article of porch furniture it is possible to obtain. At one and the same time the "Swaycott" is a hammock, a swinging settee and an outdoor bed. No hammock ever made is as comfortable as the "Swaycott." Two grown people may lie or recline in the "Swaycott" without the slightest discomfort to either. When one person is reclining two others can sit comfortably. The "Swaycott" easily holds four people in a sitting position.

A "Swaycott" completes a porch. It enlarges the capacity of any porch, because four people can sit in it and occupy less room than if they sat in chairs.

The frame of the "Swaycott" is made of seasoned hard maple, bolted together.

Instead of the usual rope-laced bottom, or woven wire spring, we use a special spring, made especially for us, which will not sag in the middle, and which is guaranteed to last at least five years.

Our mattress, or pad, is stuffed with first quality sea moss, and is hand-tufted and comfortable.

Two wind guards, one back and one front, are a part of the equipment of every "Swaycott," and are supplied without extra cost. The rear wind guard acts as a back rest which will support all who can sit in the "Swaycott." When the front wind guard is not in use it is placed under the pad without affecting the comfort.

On both ends of the "Swaycott" we have provided magazine pockets which may also be utilized to hold fancy work when a woman occupies the "Swaycott."

All of these features are embodied for one price. There are no extras to buy and increase the original cost. It is our belief that no article of porch furniture on the market, of any name or description, offers as much value as the "Swaycott," or which will afford every member of the family as much genuine comfort and pleasure throughout the entire summer.

The "Swaycott" is made of extra heavy, fast color canvas in three colors—khaki, dark green and dark red. We will ship a "Swaycott" complete, freight prepaid, to any city east of the Rocky mountains for \$12.50 net. West of the Rockies, the cost is \$15.00 net. There are no extra charges. The "Swaycott" is securely packed, and we guarantee safe delivery.

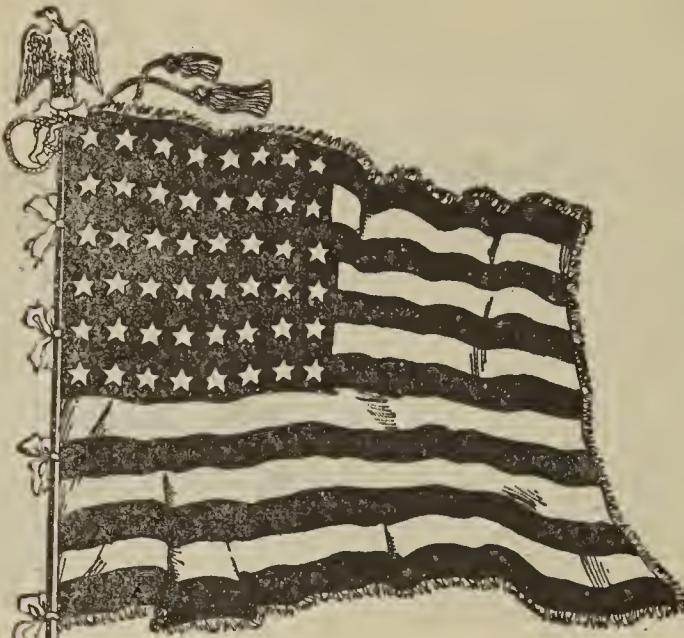
In ordering, be sure to state color desired. If no color is specified, khaki will be sent.

It is always advisable to remit by bank draft or money order. Personal checks involve delay and the payment of exchange.

## AMERICAN NATIONAL U. S. ARMY AND NAVY FLAGS.

## Made of Best All-Wool Navy Bunting.

These flags are made in the very best manner. Small sizes made with canvas headings and grommets; 14 feet and upwards made with strong canvas headings roped with best Manila rope.



U. S. National Regulation Company Flag, 6x6 1/2 ft., price \$5.50.  
New size U. S. National Regulation Company Flag, 4 1/3 x 5 1/2 ft., price \$4.25.

Standard Bunting Flags 20 per cent cheaper than Navy Bunting.

## Price List.

Size	Price Each
2 x 3 feet. 13 Stars.....	\$ 1.20
2 1/2 x 4 "	1.70
2 x 3 "	2.00
2 1/2 x 4 "	2.50
3 x 5 "	2.70
3 x 6 "	3.00
4 x 6 "	3.80
4 x 7 "	4.00
4 x 8 "	4.40
5 x 8 "	5.00
6 x 9 "	6.30
5 x 10 "	6.70
6 x 10 "	7.00
6 x 12 "	8.00
8 x 12 "	10.50
7 x 14 "	11.00
9 x 14 "	13.20
8 x 16 "	14.00
10 x 16 "	16.00
9 x 18 "	16.00
10 x 18 "	17.30
12 x 18 "	20.00
10 x 20 "	19.00
12 x 20 "	22.00
12 x 22 "	24.00
13 x 25 "	30.00
15 x 25 "	33.00
15 x 28 "	38.00
17 x 30 "	48.00
20 x 30 "	50.00
20 x 36 "	60.00
20 x 40 "	70.00
25 x 40 "	80.00

## COTTON BUNTING U. S. FLAGS.

Mounted on staff with gilt spearhead. Printed imitation bunting, soft finish, fast colors. These flags are hemmed and much superior, more durable and handsomer than the ordinary printed muslin flags. Without staff, 20 per cent off.

Size	Price	Size	Price
12x18 inches.....	Per dozen, \$1.30	24x36 inches.....	Per dozen, \$4.00
15x24 inches.....	Per dozen, 2.00	28x40 inches.....	Per dozen, 5.00
16x30 inches.....	Per dozen, 3.00	30x48 inches.....	Per dozen, 6.00

## "CAPITOL" BRAND.

Sewed stars and stripes made of fast color cotton goods; sewed and reinforced in a superior manner. Very fine for decorating and serviceable everywhere.

Size	Each	Size	Each
2 x 3 feet, 13 stars.....	\$0.70	8 x 15 feet.....	\$ 5.00
2 x 3 feet, 46 stars.....	1.10	9 x 14 feet.....	5.40
2 1/2 x 4 feet, 13 stars.....	.90	9 x 18 feet.....	6.00
2 1/2 x 4 feet, 46 stars.....	1.20	10 x 15 feet.....	5.80
3 x 5 feet.....	1.20	10 x 16 feet.....	6.20
3 x 6 feet.....	1.35	10 x 18 feet.....	7.00
4 x 6 feet.....	1.40	10 x 20 feet.....	7.60
4 1/3 x 5 1/2 feet.....	1.80	12 x 18 feet.....	7.80
4 x 7 feet.....	1.70	12 x 20 feet.....	8.70
4 x 8 feet.....	1.90	12 x 22 feet.....	9.40
5 x 8 feet.....	2.00	12 x 24 feet.....	10.20
5 x 10 feet.....	2.50	12 1/2 x 25 feet.....	11.50
6 x 6 1/2 feet.....	2.50	15 x 30 feet.....	15.70
6 x 9 feet.....	2.80	20 x 30 feet.....	18.00
6 x 10 feet.....	3.00	20 x 40 feet.....	27.75
6 x 12 feet.....	3.30	25 x 50 feet.....	44.00
8 x 12 feet.....	4.20		

6 x 6 1/2 feet. Regulation Company Flag, each..... \$3.25  
4 1/3 x 5 1/2 feet. New Regulation Company Flags, each..... 2.75

Send for 24 Page Catalogue of Flags in Colors.

## FELT PENNANTS



If interested send for special  
Pennant Catalogue.

**Style No. B 35**—Felt Pennant with fancy letter name stitched on.

	EACH	DOZ.	EACH	DOZ.
Size 10x24 inches,.....	\$0.80	\$ 8.00	Size 12x36 inches .....	\$1.20
Size 18x42 inches,.....	1.70	17.00	Size 36x72 inches .....	5.00

*Baker*

styles are always  
fresh and new.

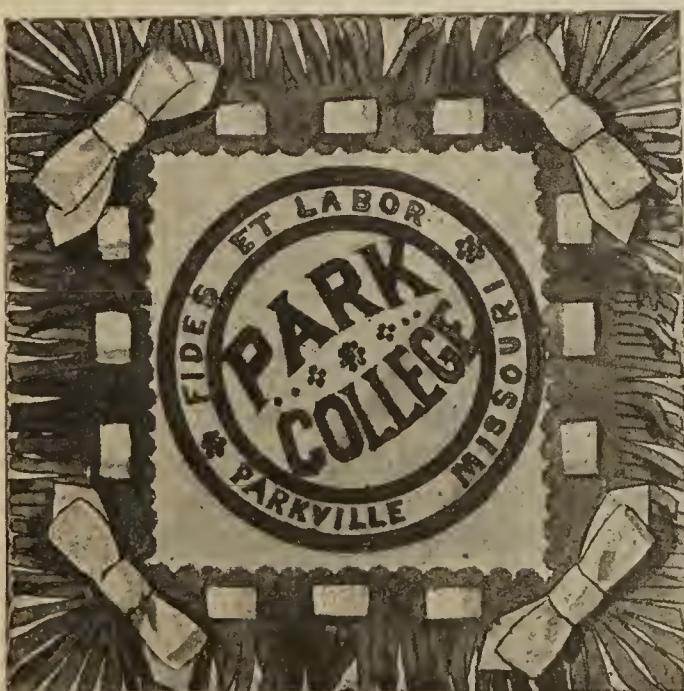
We have an  
“idea department,” whose  
sole business it  
is to keep our  
lines bright, new  
and original.

And only the  
VERY BEST felt  
goes into the  
goods themselves



**Style No. B 80**—Felt Pennant with stitched-on design and lettering.

	EACH	DOZ.	EACH	DOZ.
Size 12x36 inches,.....	\$1.50	\$15.00	Size 18x42 inches.....	\$1.84
Size 36x72 inches,.....	4.40	44.00		\$18.00



**Style No. B 282**—A very  
popular Pillow Cover. Best felt  
throughout, both front and back.  
Fringe of felt with felt ribbon  
laced through edge, and bows at  
corners. Inlaid center, with de-  
sign and lettering stitched on.  
Made with any college or secret  
order lettering desired—in two

Size 24x24 inches  
Each \$8.00                    Dozen \$80.00

Size 28x28 inches  
Each \$9.00                    Dozen \$90.00

## THE U. S. FOLDING CANVAS HOUSE COT.

We say this is a house cot, because we believe that if this cot is seen, and its merits appreciated by householders and housewives, it will be acknowledged as an almost indispensable article of furniture for a residence.

It folds and unfolds without any separation of parts, like a jack-knife, so that a child can operate it. Each pair of legs opens independently of the other. After opening them, set the stretchers, so that the legs will be stiff, turn the cot over, spread it, and it is ready for business. It can be placed anywhere, in a cool or warm place, as may be desired, set over a register or near a stove in winter, or carried to a window, onto a porch at night, or to the shady side of the house or under the trees on the lawn in the heat of the day in summer.

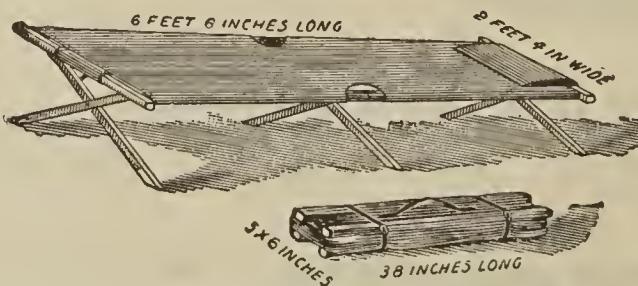
What makes this cot so desirable is its extreme portability, ease and simplicity of operation, also the comfort of it in use. Two or three of these cots would be a desirable addition to the furniture of any house. Besides the benefits recited above, they would be especially useful in entertaining friends in flats or small houses where the room is limited, as they can be folded into small space and stood behind a door or in a closet, and one would take no more space than a broom.

There is also no better or more portable cot for the camp. They cannot be put in a trunk, but the cot that folds lengthwise has the objection of being much harder to operate and less comfortable to sleep on. But the U. S. can be tied up in bundles of six or less, or packed with the short poles of the tent.

The frames are stained and covered with 10-oz. brown or khaki duck, with strings to tie them when not in use. Size folded, 6 ft. x 5 inches x 2 inches. Weight 15 lbs.

Price, each. .... \$1.50 net

## THE COMFORT CAMP COT OR BED.



It folds into a neat package 5x6 inches by 3 feet 2 inches. It is the strongest, lightest and most compact double-fold Camp Bed made. It is easier and quicker to open and close, and folds in less space than any other Cot.

Our Cot Covers are made from 12-ounce double fill brown duck. All our Camp Bed Frames are made from best selected hardwood.

Price. .... \$3.25

### Discount to Dealers.

## “BAKER” REPOSE CHAIR.



This chair may be folded and carried as easily as an umbrella. It is strong enough for the heaviest man, being guaranteed to maintain a weight of 300 pounds, and comfortable for all, adjusting itself perfectly to the body and affording a better rest than any other chair made. Seat made of fine quality of fancy ticking, fast colors, lined with duck. Size, folded, 3 feet long by 3 inches square. Weight, 4½ pounds.

Price, f. o. b. Kansas City, each only **\$1.50**



## HOUSE TENTS

In presenting our Catalog on House Tents for your inspection, we are confident we have an article that will give satisfactory results. Not only as a tent for summer use, but that can be used all the year around in moderate climates, thus making an economical and satisfactory house for permanent use. Being also as portable as is possible, consistent with strength and durability. This house tent, being made with a fly or double roof, is cool in summer and warm in winter. It also makes it absolutely water proof.

The double roof, although it is expensive to begin with, is really very economical in the long run, as the tent is so protected from the weather by the fly that it will last two or three times as long. The tent in this case will outwear two or three of the flies.

This tent, being made on a frame, has no need of guy ropes, which, as all tent users know, become slack and have to be tightened frequently, and the ropes being attached to the canvas stretch it out of shape. But our canvas being made to fit and being stretched over the frame, it stays in place, neither getting too tight nor too slack. The frame is anchored firmly to the ground by means of large stakes wired to the tent, the stakes being driven yet some more after being wired, making it very firm and stable.

### THE BEAUTY

And elegance of our House Tents is a point that is noticed by all who see them. We have had a camp of five assorted sizes, colors and styles of our House Tents, erected for a number of weeks on a lot facing one of the Kansas City Boulevards, and they have been the admiration of all beholders. One young lady exclaims as she rides by in an auto, "Those House Tents are certainly classy." Another lady, as she looks through the window of one of our five-room House Tents, made of elegant tan colored stripe with dark red partition curtains, as it is lit up at night, exclaimed, "Isn't that a dream." A gentleman remarks as he was examining one of them, "I must not tell my wife about these House Tents, or I will certainly have to buy one." A minister was examining the camp and said, "We have a nice lot over by the church and my wife and I were thinking we would like to put up a tent there and live in it for our health, but my wife thought if we did that the people would look down on us because we lived in a tent, but," he says, "If we had one of these House Tents people would envy us."

### THE SHAPE OF OUR HOUSE TENTS.

The oblong "hip" end roofs and the square hip roofs it is conceded add greatly to their ability to withstand the storms. It also gives them a very beautiful appearance, especially is this so in those made with stripe cloth, as the corners are matched or mitered as shown in the cuts, giving them an elegant and beautiful appearance. They are much more difficult to build than the gable end shape, but the results in attractiveness and wind resisting qualities well repay the extra trouble and expense.

### UTILITY AND HEALTH

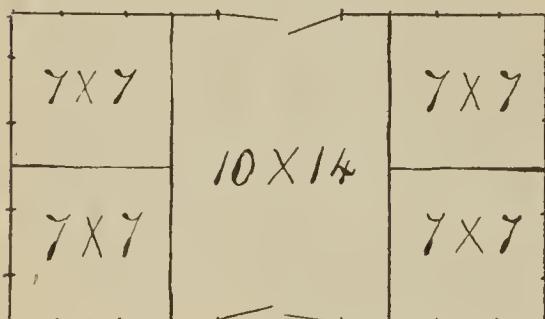
These House Tents are not useful merely for a couple of months in the hot weather for a vacation, but can be made comfortable and healthy all the year around in moderate climates. This propaganda that is sweeping the country with its "back to nature cry" is not a mere fad, but is a genuine reform that is based on sound principles of health and hygiene, and is destined to bring back health, vigor and sound mind, to many a one that is on the verge of mental and physical prostration through overwork and confinement in ill-ventilated offices, workshops and homes. And what is good for the weak and sickly to regain health, is equally good for the robust to retain that vigor.

**THE DOORS AND WINDOWS ARE SCREENED.**



### FIVE ROOM HIP END HOUSE TENT 14x24 Feet with Fly complete, price - \$160.00 without Fly - - - - - 120.00

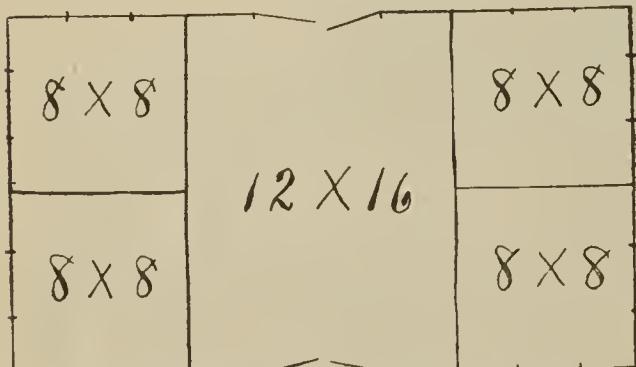
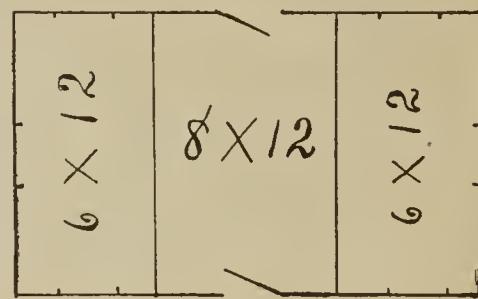
This is a popular size and a popular price for a House Tent, with floor space and rooms enough for quite a family to live in comfortably as well as economically. It will be observed that if fewer and larger rooms are desired, any intervening partition curtain between the bed rooms could be pushed back, thus throwing two rooms into one, making a room 7x14 feet at one or both ends of the tent. These 7x7 bed rooms are each large enough for a double bed and other necessary furniture.



#### GROUND PLAN THREE-ROOM HIP END. HOUSE TENT.

12x20, with fly complete, \$125.00  
12x20, without fly, \$89.00.

This is a nice size and shape for a small family or party. This tent is a popular shape and size for camping at chautauquas, resorts, etc.



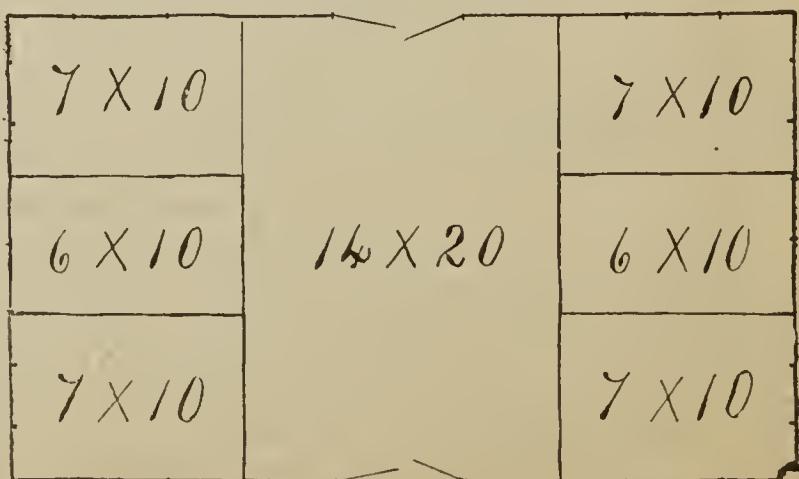
### FIVE ROOM HIP END HOUSE TENT

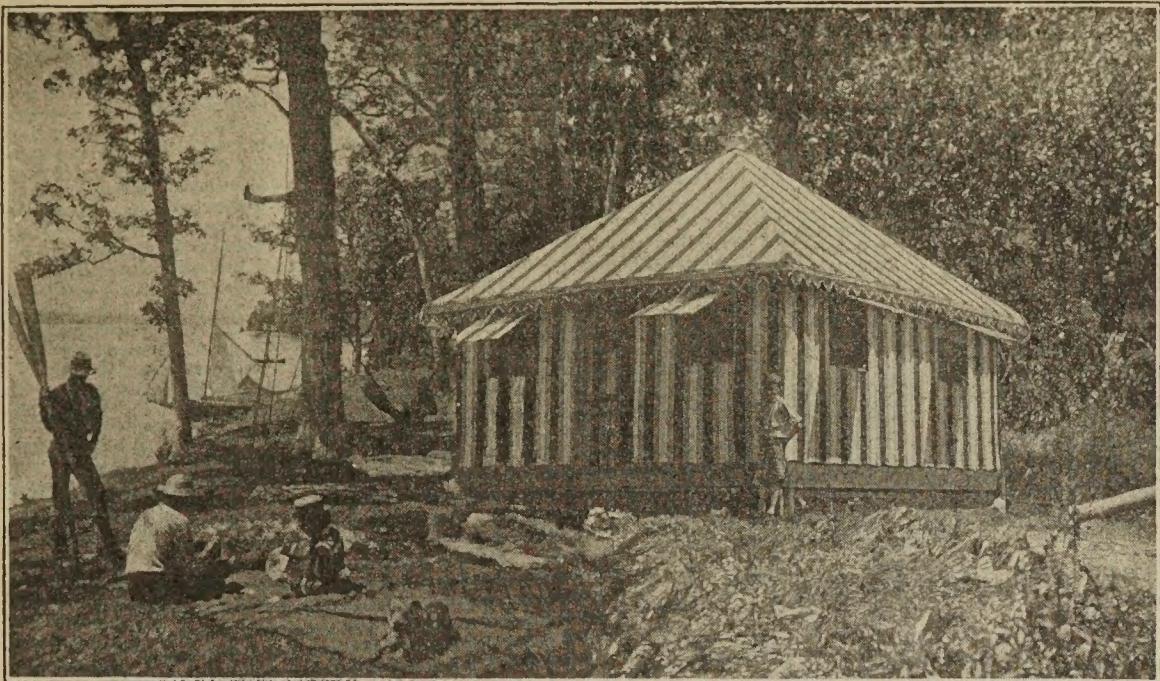
16x28 Feet with Fly Complete, price - - - \$200.00  
" " without Fly - - - - - 150.00

This roomy and elegant House Tent gives ample space in the bed rooms for a double bed and all necessary furniture, and the reception room is large enough to give room for dining or sitting room fittings. Or in case of small or medium size family, one 8x8 room might be used for a kitchen, and one for a dining room, still leaving two ample bed rooms at the other end of the tent, thus leaving the reception room in order at all times.

### SEVEN ROOM HIP ROOF HOUSE TENT 20x34 Feet, with Fly Complete, except floor - - \$300.00 " " without Fly - - - - - 225.00

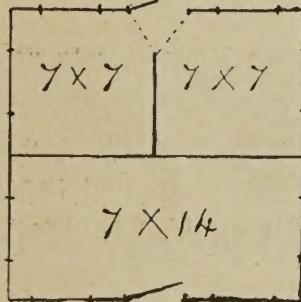
This bungalow must be seen to be appreciated. It is admired and eulogized by all that see it, with its ample rooms, large screened windows and doors, and the ventilators in the roof. It is not observed by all that examine these House Tents, that the wall of the partition being but 6 feet high, that from whatever direction the wind may be blowing, if the windows are open, the ventilation is supplied to the whole tent over these partitions if they are drawn, and in connection with the ventilators in the roof which draw off the impure air, it is impossible to vitiate the air in any part of the tent. If the occupants of any room should be unable to endure to have the windows of their room open, the air from the rest of the tent on account of the porosity of the walls would still keep the air pure. See the diagram of ground plan of all these House Tents, also of windows, doors, room partition, etc.





### THREE-ROOM SQUARE HIP ROOF HOUSE TENT.

14x14 WITH FLY, - - - PRICE, \$110.00  
" " WITHOUT FLY, - - - " 83.00

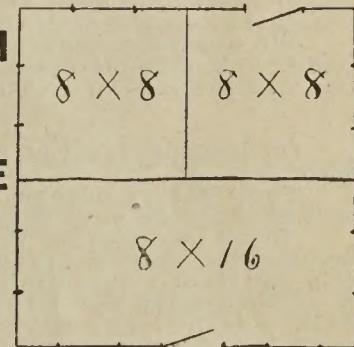


This square hip roof House Tent, as shown in the cut above, is an elegant shape for resisting storms, and also very beautiful in appearance, besides being very pleasant, healthful and economical to live in. Says an elderly gentleman as he was looking at one of these tents, "This is just the thing for myself and wife, one room for a kitchen, one bedroom, and this for a living room. It is all the room we need." This house can be easily heated, cared for and made comfortable the year around.

16x16 With Fly  
Price, \$130.00  
Without Fly, \$97.00

This is 25% dearer than the 14x14 ft. size, but it has 30% more floor space, and of course will be more desirable to those who can afford it. It would make an elegant little easily-cared-for home for a couple, even if they have a child or two.

### THREE ROOM SQUARE HIP ROOF HOUSE TENT



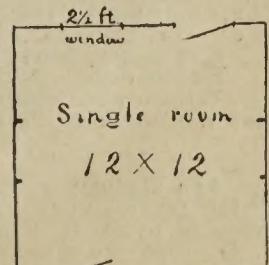
### Price, 9x9 With Fly, \$60.00; Without Fly, \$45.00

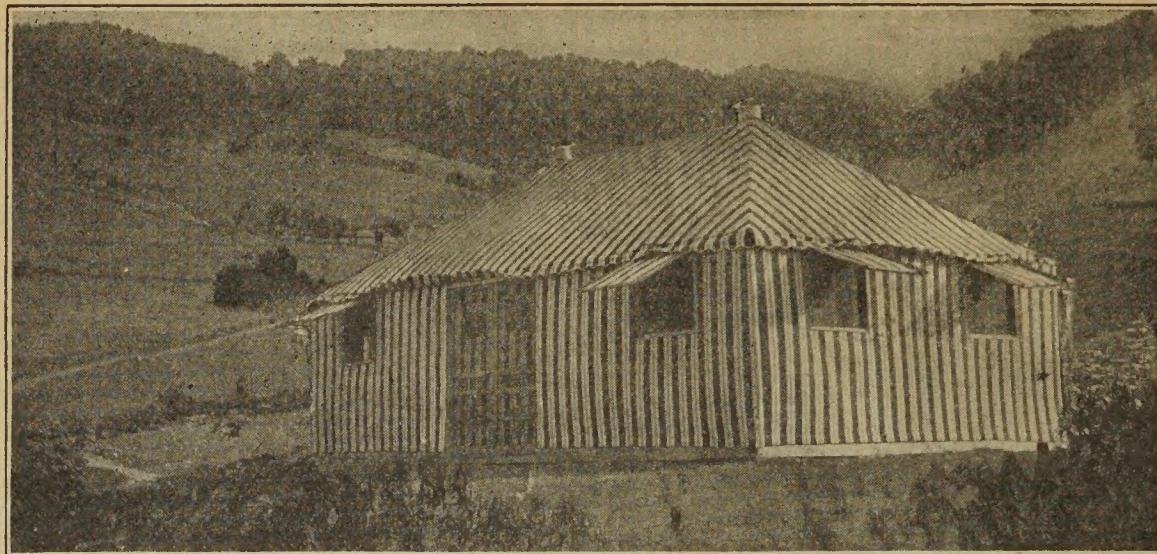
This tent is just the thing for a sleeping tent for the lawn or the back yard. It can be closed and made practically wind proof, and yet the air could not be fouled in it on account of the porosity of the cloth, so it would be a very healthful place to sleep the year around without heat. Or if heat is desired, a small stove could readily be installed in it. This tent would also make an elegant kitchen for one of the larger tents.

### ONE-ROOM SQUARE HIP ROOF HOUSE TENT.

Price, 12x12 With Fly, \$85.00; Without Fly, \$63.00

This would make an elegant, healthful, pleasant and money saving sleeping room for the lawn or back yard, or the top of a roof or any other place where it could be pitched. It would be an elegant House Tent for a party of from two to six young men to pitch in some convenient point, and use for a sleeping tent. And it would make an excellent kitchen for one of the larger House Tents, if it was pitched conveniently near to it. See diagram for windows and doors.





**Five Room House Tent 14x24 Without Fly, Price \$120.00.**

*EVERY LIBRARY  
COLUMBIA UNIVERSITY*

**THE CLOTH**

In our House Tents is of the best 10 oz. double filling khaki color duck, or the best 9 oz. double filling stripe that is made, and with as fast colors as are dyed.

We can supply 12 oz. white double filling duck in the walls and fly, and 10 oz. in the roof of the tent, for the same price as the 10 oz. khaki, or 9 oz. stripe? This will make a stronger tent and some prefer the white to the colored, if so a more durable tent can be had for the same price.

All this cloth is treated with our excellent "Dryduck" process which, while being water repellent and practically mildew-proof, still retains its porosity, and excellent and very desirable quality for House Tents, as it allows the free diffusion of the oxygen of the air into the interior of the tent keeping it from being vitiated. Porous, yet water repellent.

**THE HEATING PROPOSITION.**

It will be questioned by some that it is practicable to keep these House Tents comfortable in winter. But it is entirely feasible to heat even the common wall or ordinary tents that are not built on frames with practically air tight windows and doors, and supplied with baseboard round the bottom of the wall; so there is no question that with proper heaters and due care one could install heaters that would give the requisite heat to make these House Tents comfortable in the coldest weather. There are heaters, lately put on the market, that burn and gasify fuel or crude oil, and give an intense heat, that can be regulated to give a steady heat night and day.

We append a report on heating one of our seven room House Tents which speaks for itself, and demonstrates the entire feasibility of maintaining sufficient heat in these tents in the coldest weather.

**REPORT**

On heating a seven room House Tent (20x34 feet), when the temperature was below zero.

The weather bureau report of the same day (Jan. 2, '11), from the Kansas City Star, will confirm the data below.

"When we started the fuel oil burner the temperature of House Tent was 7 degrees below zero, shortly we had it up to temperate heat, 68 degrees, we raised it to 84 degrees, this was found uncomfortably warm.

"We slowed down the burner and maintained a temperate heat, 68 degrees, for hours with outside temperature below zero and a 36 mile wind blowing. Our heating plant consisted of a cooking range and a Round Oak heating stove, each equipped with a regular 6-inch stove pipe and an oil burner. The fuel oil is obtained almost everywhere. We pay 4½c a gallon, and a gallon lasts from one hour (in weather below zero) to four hours (in mild winter weather). We recommend these burners and they can be obtained from the Smokeless Burner Co., 204 Sterling Bldg., Kansas City, Mo."

**EXTRAS.**

These House Tents are figured on the number and size of windows, doors, etc., that are specified, which, in our judgment, are ample for each tent as shown. But should more or larger windows be required they can be added, or other additions could be made at an additional cost. If windows are required to be larger we would advise that they be made wider, leaving the height as it is, as a greater height would interfere with the leverage or lifting ability of the cords with which they are raised. But the windows could be dropped 6 inches or more lower if required, which would still retain the same leverage. The opening in the windows are now 2½x2½ feet; they can be made 3 feet 3 inches wide at an additional cost of 50 cents per window; 4 feet wide, \$1.00 per window.

Extra window 2½x4 feet, \$3.50.

Extra window 2½x2½ feet, \$2.50.

Extra doors, \$5.00 each.

Extra window 2½x3 feet 3 inches, \$3.00.

Window coverings for winter use, with celluloid pane 15x18 inches to cover 2½x2½ feet windows, \$1.25 each; 4 feet wide with pane 16x36 inches, \$2.00 each.

**OUR TERMS ON HOUSE TENTS.**

Are strictly net. We have made the price of these tents very low, when the quality, which is the very best, is considered, so that we cannot afford to give any discount. The price is F. O. B. Kansas City, Mo. In ordering, send 33½ per cent with order, balance C. O. D., and we guarantee the goods to be as represented; if not, the goods will be taken back and money refunded.

## OUR RENTING DEPARTMENT.

We believe we have the largest and most complete Tent and Camp Furniture Renting Department in the country, or in the world, as far as we can learn.

We have for rent a large number of all sizes of "Round" and "Oblong Round End" Tents, capable of seating from 100 to 15,000 people, for use at Cattle Shows, Horse Shows, Horse or Cattle Sales, Political Gatherings, Conventions, Revival Services, Chautauquas, Camp Meetings, Athletic Carnivals, Skating Rinks, Fairs, Expositions, etc. We have also large and small "Family" and "Wall Tents," Cots, Blankets, Sheets, Pillows, Chairs, Camp Stools, Benches, Circus Seats, Gasoline Lamps, etc., as shown in catalogue, to rent for G. A. R., K. of P., K. T. or Military Encampments. Chautauqua managers will find a better article here than is generally supplied and should get our prices before placing their orders.

Small camping or sporting outfits or sleeping tents for special occasions to rent for the day, week or month.

Parties requiring medium or large outfits will find it advisable to make their arrangements early. Please send for estimates, giving quantity and kind desired, and stating at what date and for what length of time desired.

Our standard sizes of "Wall Tents," that we can rent in large quantities, are 9½x12 feet, 12x14 feet and 14x16 feet.

## "Dryduck"

is a chemical process for making duck, drilling and other fabrics water-proof and mildew proof at a price that you can afford to pay.

is made only by **Baker & Lockwood Mfg. Co.**

is mildew proof.

is not affected by heat or cold.

lasts longer.

is water-proof.

does not discolor the cloth.

"Dryduck" is durable.

"Dryduck" is inexpensive.

"Dryduck" is the best and cheapest water-proof and mildew proof Duck on the market. It is especially made for **Stack Covers, Paulins, Tents, Etc.** If you appreciate the satisfaction there is in selling and using the best, we are confident you can sell "Dryduck" Paulins and Stack Covers with pleasure and profit. Compare our prices on water-proof and mildew proof canvas and you will be convinced that it is a saving of money for you to buy "Dryduck" The cost of "Dryduck" is only a slight advance above the price of untreated canvas.

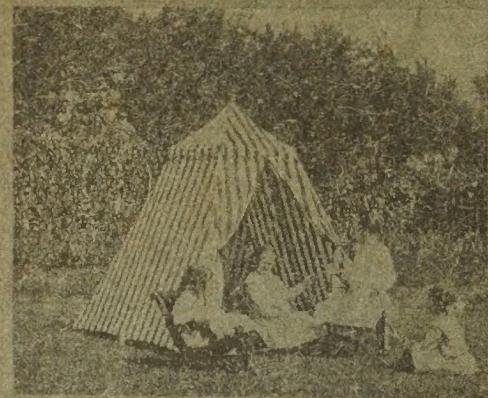
### PRICE OF DRYDUCK.

6½-oz. or 8-oz. Drill.....	Per Yard	Extra Net, 3c
7-oz. or 8-oz. Duck or Stripe.....	Per Yard	Extra Net, 3c
10-oz. or 12-oz. Duck.....	Per Yard	Extra Net, 3½c
15-oz. Duck.....	Per Yard	Extra Net, 4c

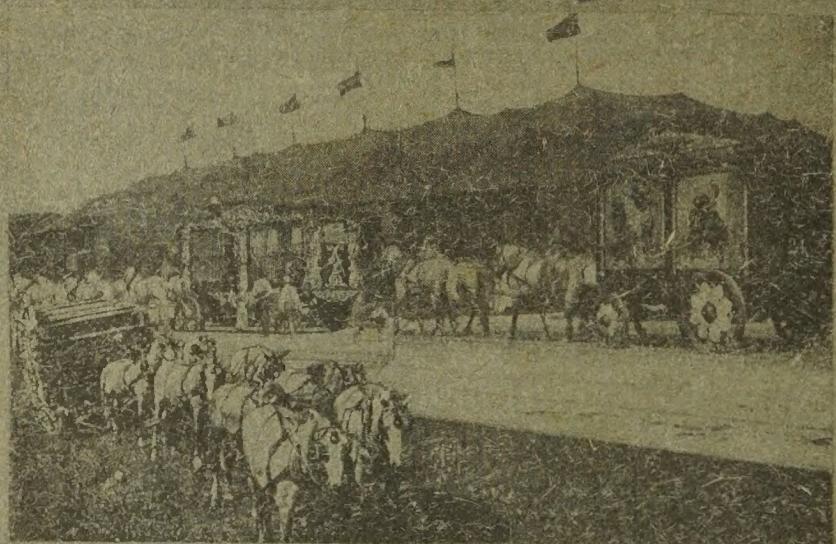
These are the prices per yard extra of the goods used.

### WATERPROOF AND MILDEWPROOF OUR WARRANT.

If for any extraordinary reason the goods treated with "Dryduck" should leak or mildew, which might happen through impure chemicals or mistakes and imperfections in the manufacture, we would refund the money paid for the water-proofing. So you take no risk in ordering your goods treated with "Dryduck," for if it is not as represented, we return the money you paid for water-proofing.



*From a  
Children's Play Tent*



*To a Circus Tent*

